2019 Delaware Nursing Home &

2019 Assisted Living Utilization Reports

2020-2025 Delaware Nursing Home Bed Projections

Delaware Health Resources Board October 22, 2020

Long-Term Support Services (LTSS) Categories

Home-Based Care

- Family Caregiving
- Home Health Care
- Home Telehealth
- Meal Delivery Services

Community-Based Care

- Adult Day Care
- Senior Centers
- Transportation Services

Facility-Based Care

Assisted Living Facilities

- 24-hour Supervision
- Assistance with ADLs, medication management, homemaker services
- Aging into services
- > In 2019, 34 Assisted Living facilities in Delaware
- > Not included in Delaware's CPR process

Nursing Home Facilities

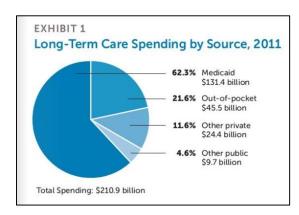
- 24-hour Supervision
- · Comprehensive Skilled Nursing Care
- · Short-term rehab and long-term placements
- > In 2019, 47 Nursing Homes in Delaware
- > Included in Delaware's CPR process

LTSS by the Numbers (and Dollars)

- From 2010 to 2050, the number of Americans age 65+ is expected to jump from 40M to 88M.
- Among people turning 65:



- 3 in 10 will not need any LTSS
- 3 in 10 will need LTSS for < 2 years
- 4 in 10 will need LTSS for ≥ 2 years
- Less than 8% of Americans have long-term care insurance.
- In 2011, LTSS spending totaled \$211B, 9% of total U.S. healthcare spending.



LTSS Shifting Trends

Rebalancing of LTSS toward Home and Community Based Services (HCBS)

- Emphasis on community integration for seniors
- Increased number of and access to HCBS
- Improved technology for HCBS
- AL and NH workforce challenges / caregiver shortage
- Multigenerational housing development
- Medicare Advantage plans limit the number of post-hospitalization SNF Medicare days, incentivize members with enhanced benefits to avoid costly hospital and SNF stays

Financial incentive to determine the most appropriate level of facility-based care

o In California, a study found that at least 1 out of 10 SNF patients could safely reside in Assisted Living

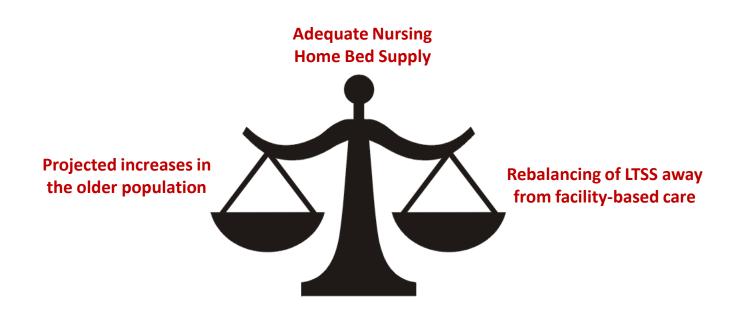
Implications downstream along the LTSS continuum

- Shifting care from SNFs to HCBS reduces SNF occupancy rates
- Across the U.S., approximately 200-300 SNFs close each year
- Trend is most pronounced in rural areas

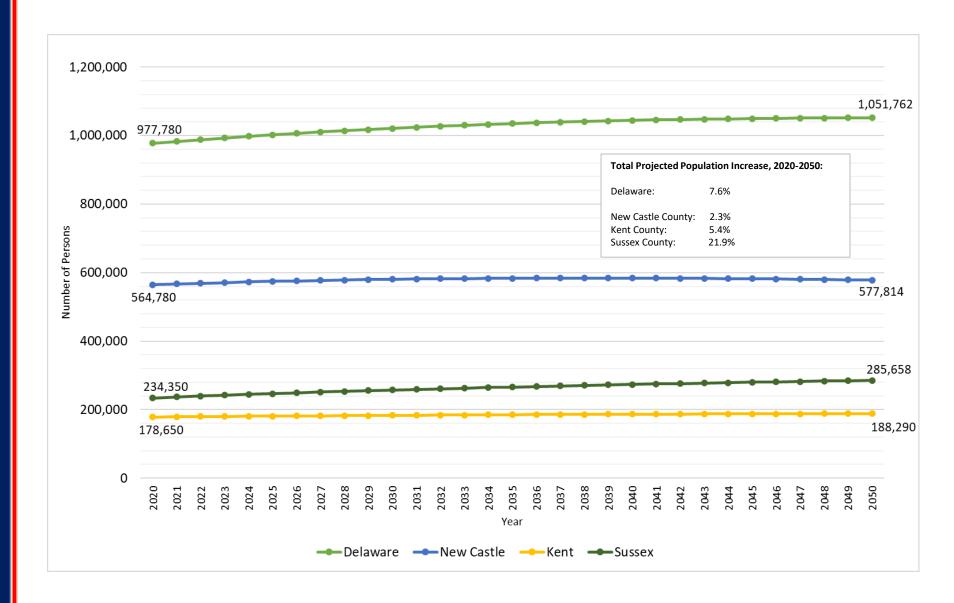
CHALLENGE:

How can we know if Delaware has enough

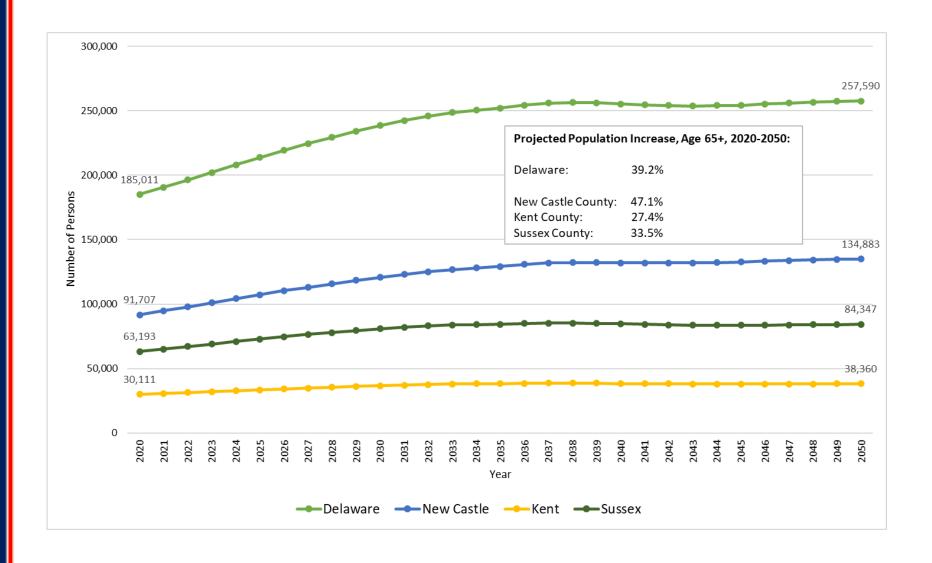
Nursing Home beds to meet demand in the coming years?



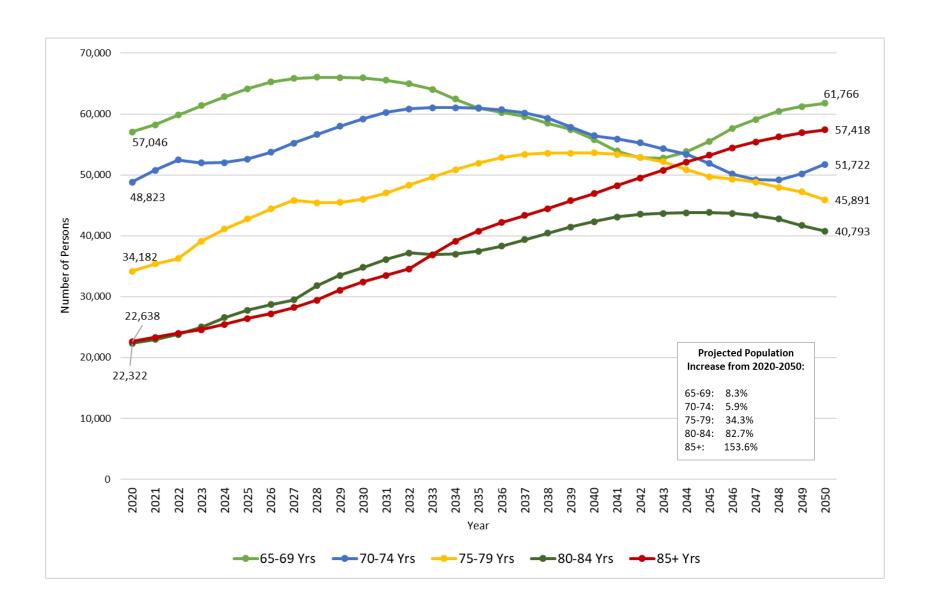
TOTAL Population Growth in Delaware, 2020-2050



65+ Population Growth in Delaware, 2020-2050, by County



65+ Population Growth in Delaware, 2020-2050, by Cohort

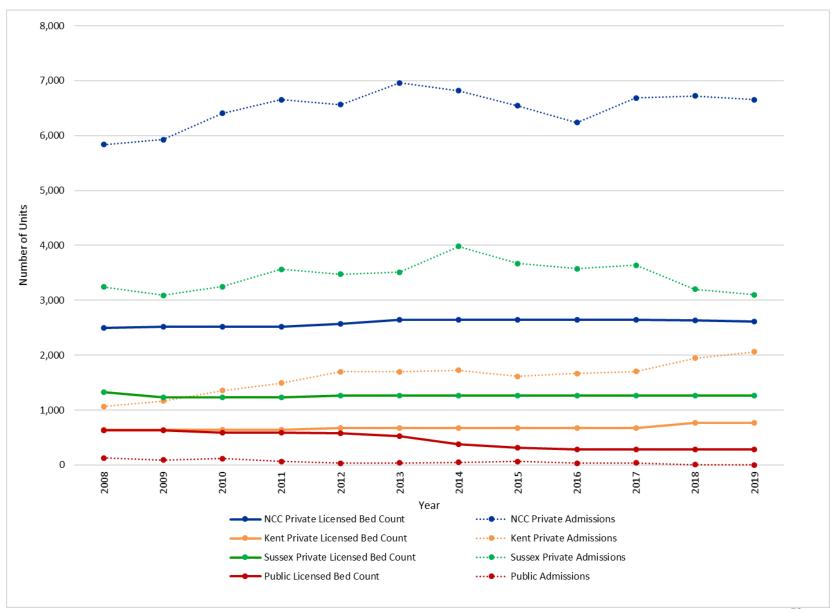


Delaware Assisted Living Facilities & Private Nursing Homes, 2019

	Assisted Living (AL)	<u>Private</u> * Nursing Homes (NH)	Ratio (AL / NH)
New Castle			
Facilities	24	27	0.89
Beds	1,391	2,617	0.53
Kent			
Facilities	4	7	0.57
Beds	378	764	0.49
Sussex			
Facilities	6	11	0.55
Beds	485	1,264	0.38
Delaware			
Facilities	34	45	0.76
Beds	2,254	4,645	0.49

^{*}Two public nursing homes (DHCI in Kent County; GBHC in New Castle County) have a combined 283 beds.

Delaware Nursing Home Licensed Bed Counts and Admissions, 2008-2019



Delaware Nursing Home Admissions, 2019

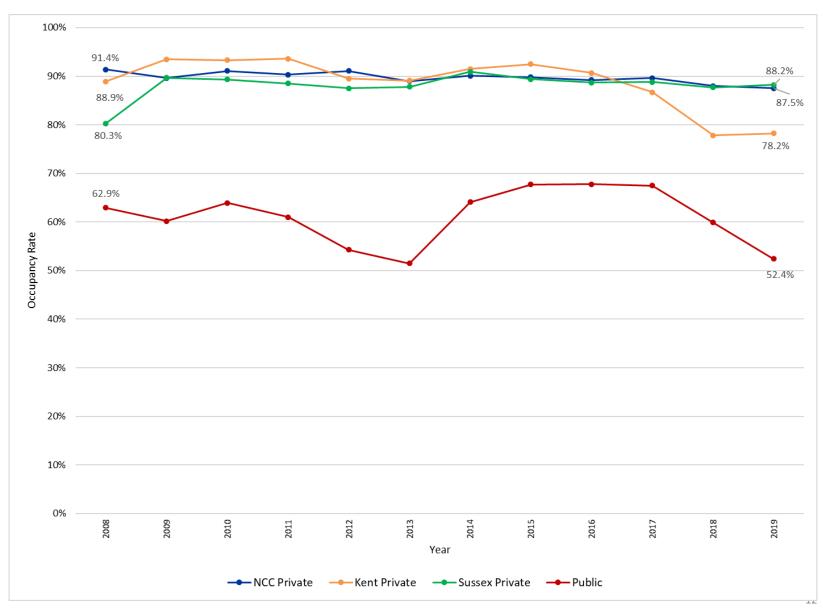
	Under 65 Yrs.	65-74 Yrs.	75-84 Yrs.	85+ Yrs.
White (N=9,287)	10.7%	20.9%	32.1%	36.3%
Black (N=2,301)	24.4%	28.2%	28.9%	18.5%
Other (N=233)	14.6%	23.2%	31.8%	30.5%
Total (N=11,821)	13.5%	22.4%	31.5%	32.7%

2019 NH Admissions: 11,821

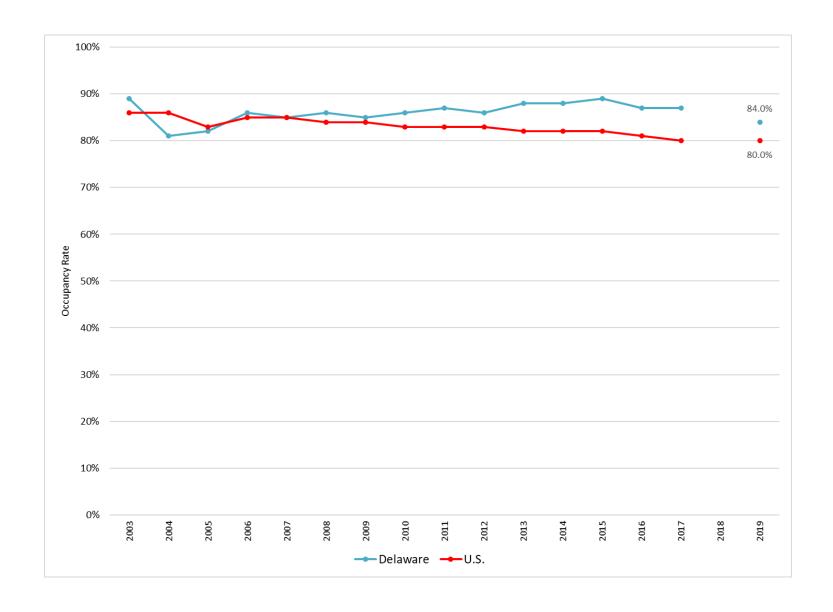
• (2019 NH Discharges: 11,353)

- White patients accounted 78% of all DE NH admissions in 2019
- Larger percentages of Black NH admissions represent patients Under 65 and 65-74
- Admissions evenly distributed among cohorts aged ≤74 years, 75-84 years, and 85+ years
 - Each cohort accounts for ~1/3 of all NH admissions
- Discharge trends mirror admission trends

Delaware Nursing Home Occupancy Rates, 2008-2019



Nursing Home Occupancy Rates, 2003-2019: DE vs US

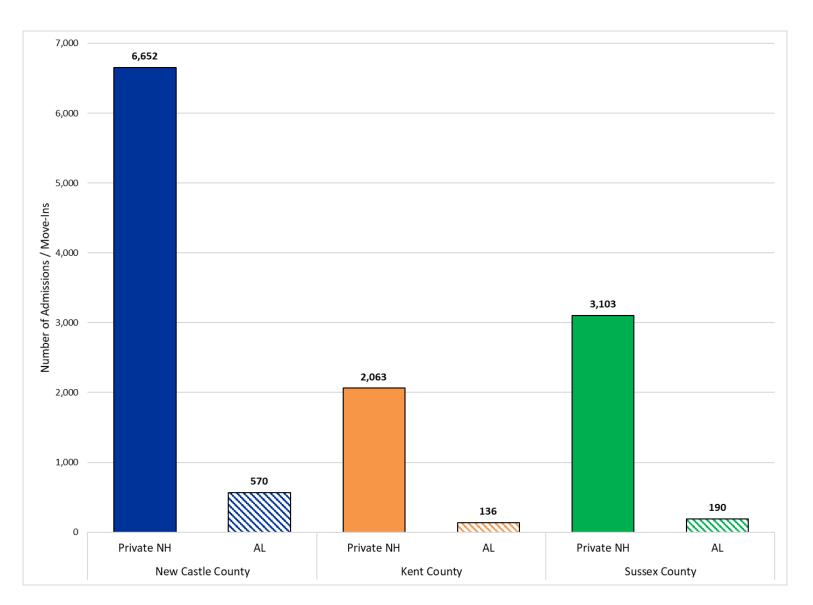


Nursing Home Occupancy Rates, 2019, by State

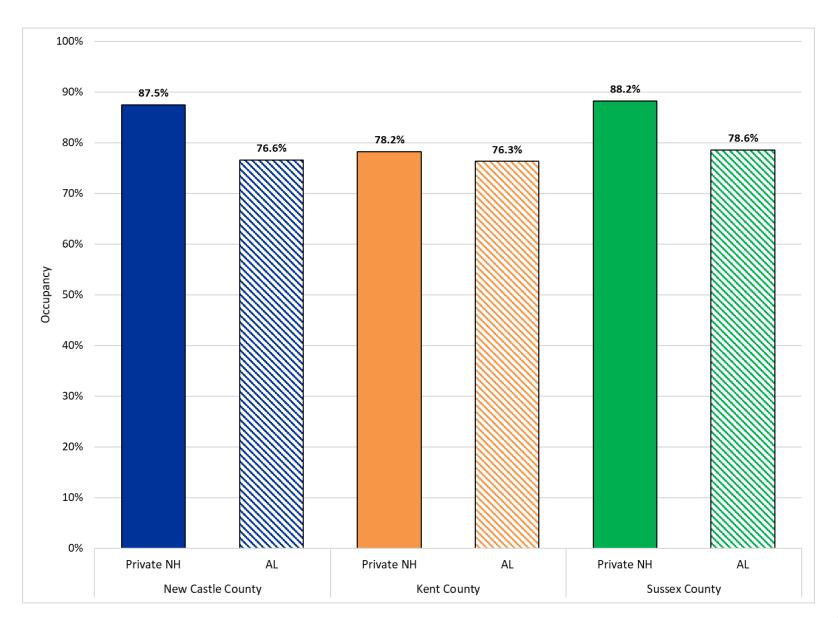
Location 💠	Nursing Facility Occupancy Rates
1. District of Columbia	92%
2. North Dakota	90%
2. New York	90%
4. Maine	89%
5. Mississippi	88%
5. West Virginia	88%
5. South Dakota	88%
8. Rhode Island	87%
8. Florida	87%
10. Connecticut	86%
10. New Hampshire	86%
10. Minnesota	86%
10. Pennsylvania	86%
10. California	86%
15. Maryland	85%
15. Hawaii	85%
15. Kentucky	85%
15. Virginia	85%
15. Alabama	85%
15. South Carolina	85%
15. Georgia	85%
22. Massachusetts	84%
22. Delaware	84%
24. Ohio	82%

24. North Carolina	82%
24. Michigan	82%
24. New Jersey	82%
28. Alaska	81%
28. Kansas	81%
United States	80%
30. New Mexico	79%
30. Colorado	79%
30. Vermont	79%
33. Wyoming	78%
33. Nevada	78%
35. Washington	77%
35. lowa	77%
37. Wisconsin	76%
37. Louisiana	76%
39. Indiana	75%
40. Tennessee	73%
40. Nebraska	73%
40. Illinois	73%
43. Arizona	71%
44. Arkansas	70%
45. Missouri	69%
46. Texas	68%
47. Oregon	67%
48. Utah	66%
49. Idaho	65%
50. Oklahoma	64%
51. Montana	62%

Delaware Nursing Home Admissions and Assisted Living Move-Ins, 2019



Delaware Nursing Home Admissions and Assisted Living Occupancy, 2019



2020-2025 Delaware Nursing Home Bed Projections

HRMP Methodology: Nursing Home Bed Projections

Outlined in the Delaware Health Resources Management Plan

Inputs:

- Billable patient days in most current data year (2019)
- Current population (2020)
- o Projected population (2021, 2022, 2023, 2024, 2025)
- o Proportion of NH admissions by age group (<65, 65-74, 75-84, and 85+) in most current data year (2019)

· Used to project:

- o Future billable patient days based on population growth (2021, 2022, 2023, 2024, 2025)
- o Future bed need based on projected billable patient days (2021, 2022, 2023, 2024, 2025)

• Future Bed Need used to calculate:

o Shortage / surplus: the difference between current bed count and projected bed need (2021, 2022, 2023, 2024, 2025)

2020-2025 Nursing Home Bed Need Projections

• 2020-2025 bed need projections provide 5 point-in-time bed need estimates:

Projection Period	NH Utilization Data	Current Population Data	Projected Population Data	Projected Bed Need
a. 2020-21	2019	2020	2021	Next year
b. 2020-22	2019	2020	2022	In two years
c. 2020-23	2019	2020	2023	In three years
d. 2020-24	2019	2020	2024	In four years
e. 2020-25	2019	2020	2025	In five years

HRMP Methodology: Nursing Home Bed Projections

One important caveat:

- o For bed need projections, Delaware's methodology treats the Delaware Veterans Home (DVH) as a public facility
 - In actuality, DVH operates as a private NH facility
- This attempts to account for the fact that the 150 beds at DVH are accessed through specific eligibility criteria (Military Services and Residency requirements)
 - The 150 DVH beds are available to those who meet eligibility requirements
 - · Additionally, patients admitted to DVH come from all three counties
 - Attributing all 150 DVH beds to Kent County would create an artificial surplus scenario; we need to account
 for this in the methodology
- For this reason, the bed counts in the summary tables (next two slides) differ slightly from those published in the Delaware Nursing Home Utilization Statistics Reports
- o For more information, please refer to the Delaware Health Resources Management Plan

2020 – 2025 Delaware Nursing Home Bed Projections

Delaware	Private Beds (2019)	Public Beds (2019)	Total Beds (2019): Private + Public	Projected Annual NH Bed Need	Shortage / Surplus: (based on HRMP Methodology)
2020-21	4,495	433	4,928	4,738	190
2020-22	4,495	433	4,928	4,859	69
2020-23	4,495	433	4,928	5,013	-85
2020-24	4,495	433	4,928	5,178	-250
2020-25	4,495	433	4,928	5,330	-402

New Castle	Private Beds (2019)	Public Beds (2019)	Total Beds (2019): Private + Public	Projected Annual NH Bed Need	Shortage / Surplus: (based on HRMP Methodology)
2020-21	2,617	78	2,695	2,644	51
2020-22	2,617	78	2,695	2,701	-6
2020-23	2,617	78	2,695	2,780	-85
2020-24	2,617	78	2,695	2,864	-169
2020-25	2,617	78	2,695	2,944	-249

Kent	Private Beds (2019)	Public Beds (2019)	Total Beds (2019): Private + Public	Projected Annual NH Bed Need	Shortage / Surplus: (based on HRMP Methodology)
2020-21	614	199	813	684	129
2020-22	614	199	813	696	117
2020-23	614	199	813	713	100
2020-24	614	199	813	731	82
2020-25	614	199	813	747	66

Sussex	Private Beds (2019)	Public Beds (2019)	Total Beds (2019): Private + Public	Projected Annual NH Bed Need	Shortage / Surplus: (based on HRMP Methodology)
2020-21	1,264	156	1,420	1,368	52
2020-22	1,264	156	1,420	1,416	4
2020-23	1,264	156	1,420	1,470	-50
2020-24	1,264	156	1,420	1,527	-107
2020-25	1,264	156	1,420	1,581	-161

Summary

- Predicting LTSS supply and demand is complex.
 - Aging population with the potential for increased LTSS demand
 - □ Rebalancing of LTSS toward HCBS / alignment of facility-level of care with patient needs
 - □ Falling Nursing Home occupancy rates in the U.S., but not in Delaware

- Delaware's current methodology predicts immediate surplus of Nursing Home beds in all three counties
 - By 2022, bed need projections predict shortages for New Castle and Sussex Counties
 - However, bed need projections do not factor in the changing LTSS landscape
 - Bed need projections also do not consider dwindling availability / accessibility of public Nursing Home beds
- Delaware's HRB and the DHCC are adapting data surveillance efforts to help the state make informed decisions about LTSS supply and demand

Thank You!