3 STEPS TO LONG-TERM CARE MEDICAID

As life’s circumstances change, an individual may find it necessary to seek assistance in paying for long-term care services. Two government plans that may help pay for long-term care services are Medicaid and Medicare. Private insurance may also cover long-term care services.

This guide provides general information about Long Term Care (LTC) Medicaid policy and program requirements. It includes information regarding Federal law and the laws of the State of Delaware. These laws may change from year to year, so please be sure you have the most recent edition of this guide. Always consult your local Medicaid office to supplement and verify the information contained in the following pages.

Please remember: The information provided in this guide is meant to be used along with information that you will receive during your Medicaid application interview.

STEP 1: MEDICAL ELIGIBILITY

- Upon receiving a referral for the Nursing Facility or Long Term Care Community Services Program, a registered nurse (RN) from the Division of Medicaid and Medical Assistance (DMMA) Pre-Admission Screening (PAS) unit will conduct an evaluation of the applicant to determine if he/she requires a skilled or intermediate level of care as defined by Delaware Medicaid criteria. Some medical determinations can be made by obtaining information from the nursing home. The PAS RN will make this determination.

- Medical eligibility for the Developmental Disabilities Services Waiver is determined by the Division of Developmental Disabilities Services (DDDS).

STEP 2: FINANCIAL ELIGIBILITY

- The DMMA Central Intake Unit (CIU) will send an application packet to the applicant or family contact. The person receiving the packet will be instructed to call the DMMA CIU for an appointment with a financial eligibility social worker. DMMA Central Intake Unit 1-866-940-8963

- The applicant or family contact must complete the application prior to the interview, but should not sign the application.
STEP 3: THE INTERVIEW

- All information relating to the application should be brought to the interview so that an accurate and timely determination of eligibility can be made.

- Bring a completed LTC application along with documents verifying the applicant’s identity and his/her spouse’s income and resources. (The documents will be photocopied for the applicant’s record.)

- All positive responses on the application will need to be verified (bank statements, trusts, annuities, etc.).

- Please do not wait until you have all the documents before scheduling the interview. If you have difficulty obtaining some of the information, your DMMA financial social worker may be able to provide suggestions for other ways of successfully obtaining the necessary information.

- If the financial social worker needs additional documentation, a letter will be provided to the applicant or family member stating what items are still needed.

- Once all the information has been received, and if the applicant is determined to be medically and financially eligible, the start date for Medicaid coverage of long-term care services will be determined.

**Requested Verifications for Applicant and Spouse**

The following is a list of typical items that may be requested to determine eligibility. Please bring all available items to the interview.

- Birth certificate or INS alien forms/cards
- Proof of identity (photo ID)
- Social Security card
- Marriage certificate or divorce decree
- Power of attorney or guardianship papers
- Health insurance cards
- Proof of health insurance premiums
- Titles to all cars/motor vehicles
Some of the differences between Medicare and Medicaid:

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
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<tbody>
<tr>
<td>A health insurance program that individuals receive when they get Social Security.</td>
<td>A health insurance program that individuals may receive based on medical and financial need.</td>
</tr>
<tr>
<td>Will cover nursing facility care for someone who requires a skilled level of care and has been placed in a Medicare-certified nursing facility bed after a 3-day hospital admission.</td>
<td>Will cover nursing facility care for someone who requires a skilled or intermediate level of care and is placed in a Medicaid-certified nursing facility bed or home care placement.</td>
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<tr>
<td>Does not cover long-term nursing facility care. Coverage is only for a limited number of days.</td>
<td>Medicaid will pay for nursing facility care or home care as long as the resident remains medically and financially eligible for Medicaid.</td>
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What services are available in Delaware for LTC coverage?

If an individual is a resident of Delaware and meets the medical and financial eligibility requirements, the Delaware Division of Medicaid & Medical Assistance (DMMA) can pay for long-term care (LTC) services through the following Medicaid programs:

- Nursing Facility Program
- Long Term Care Community Services (LTCCS)*
  - Elderly and Disabled
  - Assisted Living
  - Acquired Brain Injury
  - AIDS/HIV
- Developmental Disabilities Services Waiver
- Long Term Acute Care Program
- Program of All-Inclusive Care for the Elderly (PACE)

*Also known as Home and Community Based Services (HCBS)

Managed Care Organizations

The majority of the individuals receiving LTC Medicaid services will be enrolled in a Managed Care Organization (MCO) through Diamond State Health Plan Plus (DSHP+). Individuals that are eligible for the Nursing Facility Program or the LTCCS Program must enroll in DSHP+. This managed care delivery system will provide improved access to community-based, long-term care services. It will also increase flexibility to more effectively address individual needs and help control the rising long-term care costs that impact Medicaid.

Please note: Individuals that opt to enroll in the Program of All-Inclusive Care for the Elderly (PACE) are not eligible to enroll in a Managed Care Organization.
Long Term Care Programs

NURSING FACILITY PROGRAM

This program pays for the cost of care in nursing facilities in Delaware that have contracts with the Managed Care Organizations (MCOs). These nursing facilities provide room, board and nursing services to persons who are elderly and/or disabled. An individual applying for the Nursing Facility Program must be in need of a skilled or intermediate level of care as defined by Delaware Medicaid criteria. The individual must require the level of care provided by a nursing facility.

- A nursing facility resident receiving Medicaid may keep $50.00 of his/her monthly income. The rest of his/her income must be paid to the facility unless an amount is needed for 1) health insurance premiums 2) medically necessary medical equipment and services not covered by Medicaid (e.g. eye glasses, dentures, hearings aids) 3) the needs of a community spouse under the Spousal Impoverishment provision or a home maintenance allowance, and/or 4) dependent family member allowance.
o If a patient in a Medicaid enrolled nursing facility runs out of private funds and becomes eligible for Medicaid payment, the nursing facility cannot discharge the patient if there is an available Medicaid certified bed.

o Some beds in a nursing facility may not be Medicaid certified. If a resident is not in a Medicaid certified bed, Medicaid cannot pay for that resident’s care.

o Federal law prohibits nursing facilities from charging Medicaid recipients or their families for items and/or services that are covered by Medicaid.

o Nursing facilities that accept Medicaid cannot ask Medicaid recipients for contributions as a condition of admission, nor can they charge fees to supplement the Medicaid rate.

o Nursing facilities must provide a list of items and services that are included in the basic Medicaid rate. They must also provide a list of items and services that are not included and would be paid out-of-pocket by the individual. Individuals may also obtain from the Division of Medicaid & Medical Assistance a list of what Medicaid pays for and what nursing facilities are required to supply.

**Considerations for Selecting a Nursing Facility**

The Division of Long Term Care Residents Protection (DLT CRCP) licenses and certifies Medicaid enrolled nursing facilities. DLT CRP issues survey reports to the facilities after each annual survey and each complaint or incident survey. You may obtain a copy of a facility’s survey report by contacting the DLT CRP’s New Castle County office.

**Division of Long Term Care Residents Protection**

3 Mill Road, Suite 308  
Wilmington, DE 19806-2164  
Phone: (302) 577-6661  
Fax: (302) 577-6672 & 6673

You can also call a facility to schedule a tour. Visit a facility more than one time. Schedule your second visit on a weekend or in the evening when there may be fewer staff members than on week days. Spend time talking to the residents and staff. Ask questions such as the following

o What are the procedures for handling emergencies?

o How does a patient access medical services?

o Are the residents out of their beds during the day?

o Are they dressed appropriately for the season and time of day?
Are there a variety of activities?

Are there social functions and religious services?

Is the dining room pleasant?
  • Is the food good, the right temperature, and nutritious?
  • Are snacks available?

Does the staff address residents by name?

Does the staff respond quickly to resident calls for assistance?

Is rehabilitative care available routinely to residents who need it?

Is the nursing facility designed for the needs of older people?
  • Are call buttons in bedrooms and bathrooms?
  • Are there wide doorways and ramps?
  • Are there hand rails where necessary?
  • Is the furniture easy to maneuver around and use?

Are personal mail and documents respected?

Are personal possessions safe?

Does the facility have an unpleasant odor?

Friends and Family

Please remember that visits from family and friends are very beneficial to any nursing facility resident. Residents who have families and friends that are actively involved in their lives are not only reassured that someone still cares, but usually have a better outlook on life which contributes to better health.

LONG TERM CARE COMMUNITY SERVICES PROGRAM

This program provides individuals who qualify for the Medicaid Nursing Facility Program with an alternative to going into a nursing facility. An individual applying for this program requires a skilled or intermediate level of care as defined by Delaware Medicaid criteria. An individual that has been diagnosed with AIDS or who is HIV positive with two associated symptoms and requires a hospital level of care may also be eligible.

This program allows an individual to remain in his/her own home or an Assisted Living facility and provides special community-based services that keep the individual comfortable. Those who are eligible for this program can receive, as needed, all regular Medicaid services and some special services that Medicaid normally does not cover. These special services include:
- **Case Management** – A case manager is available to help with identifying and obtaining the services necessary for an individual to remain in his/her home comfortably and safely.

- **Personal Care Services** – An aide will help with personal care such as bathing and dressing, and can also help with household chores such as light housekeeping and laundry.

- **Medical and Social Day Care** – For this service, an individual attends a Day Care Center near his or her home during the day. The center would provide meals and snacks, nursing services, supervision and recreational and/or medical therapy.

- **Respite Care** – This service allows an aide to visit an individual’s home for short periods of time when the primary caregiver must be away from the home. Short-term respite care at a nursing facility is also available.

- **Emergency Response System** – This is a mechanical device that is worn clipped to clothing or as a necklace around the neck. If there is an emergency, such as a fire or if the individual falls, there is a button on the device that calls the police/fire company for help.

- **Cognitive Services** – This service is for individuals with Acquired Brain Injury and assists in the diagnosis and treatment of certain conditions that can result from a brain injury. Cognitive services include: 1) an assessment to identify an individual’s needs, and 2) behavioral therapy.

- **Assisted Living** – This is a residential care option that provides support to residents in a homelike setting. Support usually includes personal services and light medical or nursing care. Assisted living allows residents more independence than nursing home care.

- **Mental Health Services** – This is a service consisting of treatment, rehabilitation, and support that is designed to assist clients in maintaining life in the community, obtain relief from AIDS-related psychiatric and neurological symptoms, receive appropriate psychiatric and substance abuse treatment services, and benefit from self-help support groups. Services are provided by specially qualified clinicians who have received advanced clinical AIDS training. Services include one or more of the following: psychiatric evaluation, psycho-social assessment, individual counseling/psycho-educational services.

- **Supplemental Nutrition** – This service is routinely considered for individuals diagnosed with HIV/AIDS to ensure proper treatment of individuals experiencing weight loss, wasting, malabsorption and malnutrition. Oral nutrition supplements are offered as a service to individuals who meet AIDS Waiver requirements and who are at nutritional risk.

**Please note:** This program does not arrange for or pay housing or other living expenses.
DEVELOPMENTAL DISABILITIES SERVICES WAIVER

This program is operated by the Division of Developmental Disabilities Services (DDDS). An individual applying for this program must be in need of an intermediate level of care for persons with intellectual disabilities.

This program provides individuals who qualify for the Medicaid Nursing Facility Program with the alternative of living in the community by providing special community-based services. Those who are eligible for this program can receive Medicaid services that are outlined in the State Plan. In addition, they may receive:

- **Case Management** – The DDDS case manager helps the individual determine and obtain services that are needed to promote a safe environment in the community.

- **Habilitation Services** – These services provide specialized training and supervision in certain residential settings. These are group homes, Adult Family Living Homes and Foster Training homes, Neighborhood homes, Supervised Apartments, and Staffed Apartments.
- **Prevocational Services**- These services focus on preparing individuals for paid or unpaid employment that is not task oriented. They are provided to individuals who are not expected to join the general workforce.

- **Supported Employment Services** – These services enable individuals to engage in paid employment in a variety of settings in which persons without disabilities normally work.

- **Day Habilitation Services** – These services enable an individual to attain his or her maximum functioning level and they reinforce skills and lessons taught in school, therapy, etc.

- **Respite Services** – These services are provided on a short-term basis where there is no care giver or where the care giver is in need of relief.

- **Clinical Support** – These services are provided to individuals receiving services from DDDS as dictated in the care plan. These services might include, but are not limited to, psychological, nursing, occupational, physical and speech therapies.

**PROGRAM OF ALL-INCLUSIVE CARE FOR THE ELDERLY (PACE)**

This program provides comprehensive community-based care and services to people who meet nursing home level of care as defined by Delaware Medicaid criteria. This program also requires individuals to 1) live within the specified PACE service area 2) be 55 years of age or older, and 3) live safely in the community with the appropriate supports and services at the time of PACE enrollment.

PACE provides all services covered by Medicare and Medicaid as determined necessary by the PACE healthcare team. It also covers other services needed to keep individuals living in the community if those services are part of the plan of care developed by the PACE healthcare team.

Samples of these services include:

- Primary Care (including doctor and nursing services)
- Hospital Care
- Medical Specialty Services
- Prescription Drugs
- Emergency Services
- Home Care
- Physical Therapy
- Occupational Therapy
Steps to Receive Medicaid Payment for LTC Services

What are the steps to receive Medicaid payment for Delaware long-term care services?

- Step 1 Medical Eligibility
- Step 2 Financial Eligibility
- Step 3 The Interview

How do I begin the process for Medicaid payment for long-term care services?

- First a referral must be made (usually by telephone).

For Developmental Disabilities Services Waiver call the Division of Developmental Disabilities Services (DDDS) **DDDS Statewide 302-744-9600 or 1-866-552-5758**

For all other Long-term Care Programs, call the Division of Medicaid and Medical Assistance (DMMA) **Central Intake Unit 1-866-940-8963**

Notes/Questions:


- Copies of all income checks or current award letters such as Social Security or pension checks
- Financial account statements (CD, money market, checking, savings, credit union, Christmas Club, IRA, etc.)
- Annuities (complete contract and supporting documentation)
- Trusts (trust document and financial accounts)
- Bonds or stock certificates
- Deeds to any property in the applicant’s or spouse’s name
- Contract for prepaid burial
- Life insurance policies where the applicant or spouse is the owner
- Any other resource or income information

Notes/Questions:

Financial Eligibility Determination

What determines if an applicant is financially eligible for Medicaid payments for long-term care services?

- The applicant’s monthly gross income must be less than 250% of the Supplemental Security Income (SSI) standard after certain deductions are made. $20.00 of a single applicant’s available unearned income will be deducted from the total amount of income used to determine his/her eligibility. $20.00 of a couple’s combined unearned income will be deducted from their total combined income.

- For applicants who have earned income, the following deductions are applied to the monthly gross earned income:
Deduct $20.00
Deduct $65.00
Then ½ of the remainder

- The applicant’s countable resources must be $2,000 or less. Countable resources are items such as bank accounts, stocks or bonds, annuities and their streams of income, etc. The applicant is also permitted to put aside a certain amount of funds for burial expenses.

- The applicant must be a Delaware resident.

- The applicant must be a U.S. citizen or lawful alien admitted for permanent residency.

- The applicant must be willing to enter a nursing facility voluntarily, or accept services through the Long Term Care Community Services (LTCCS) program voluntarily.

- Contact your local Long Term Care (LTC) unit for current income limits. The LTC unit phone numbers are listed on the last two pages of this booklet.

Notes/Questions:

Resource Eligibility

What is counted as a resource?

Property

- Property, such as houses or land owned solely or jointly by the applicant would be considered a resource, with some exceptions:
  - If the property is still occupied by a spouse, dependent adult or adult child who has cared for the applicant, it may be excluded.
  - If the applicant intends to return to his or her home and is competent to state such in writing, the property may be excluded.
  - If the property is income-producing, such as rental property, in some specific cases it can be excluded.
If the property does not meet any of the above scenarios, selling the property at Fair Market Value may be required. The proceeds would then be used to pay for the applicant’s care. **Please note:** The applicant may be eligible before the property is sold if certain conditions are met.

Once the applicant receives the proceeds from the sale of the property, the Medicaid case will close. Once the funds from the sale of the property are exhausted, the applicant may reapply.

**Vehicles**

- The fair market value of any cars owned solely or jointly by the applicant or spouse would be counted as a resource. Other motor vehicles, such as motorcycles, boats, trailers, etc. would be counted at fair market value. One car may be excluded if it meets certain provisions for its use.

**Liquid Assets**

- Any liquid asset owned by the applicant, either solely or jointly, will be considered a resource to the applicant. Jointly owned liquid assets will be considered *owned entirely by the applicant* unless documented proof of ownership by another person is provided.

- The current value of any stocks or bonds would be considered a resource.

- The current balance of any certificates of deposit, money market accounts, retirement accounts, checking accounts or savings accounts would be considered resources.

**Burial Arrangements**

- An applicant can set aside $1500 for burial.

- Money paid to a funeral home to purchase a burial plot, a burial space, items such as the casket or the vault, and services such as the opening and closing of the grave would not be considered as resources.

- An irrevocable burial trust of up to $15,000 may be established and will not be considered a resource.

**Pre-Arranged Funeral Agreements**

- If the applicant has a funeral agreement, other burial resources such as life insurance and/or an account set up for burial, they may count towards the total resource limit.

- If the applicant has a pre-need funeral agreement that is irrevocable for Medicaid purposes, its value counts towards the $1,500 in burial allowance if certain criteria are met.
If the applicant has life insurance that funds an irrevocable funeral contract, it also counts toward the $1,500 in burial allowance.

If the applicant has a pre-need funeral agreement that is revocable, the burial space items (see above) are excluded and the remainder counts towards the $1,500 in burial allowance.

**Life Insurance**

- If the face value of combined life insurance is $1,500 or less, it is excluded.
- If the face value of combined life insurance is more than $1,500, the cash surrender value is considered a resource. If the life insurance policy is designated for burial purposes, $1,500 of its value may be excluded under the burial exclusion.

**Other Resources**

- The prior categories of resources cover most scenarios. There may, however, be other resources that would also be counted. The financial eligibility social worker will assist you at the time of your initial interview and will discuss Medicaid policy and how Medicaid may consider certain resources.
- In cases with trusts or other legal instruments, the type of resource may need to be reviewed by the policy administrator to determine how Medicaid policy would apply. Each case is considered based on its unique set of resources.

**Income Eligibility**

How is monthly income determined?

- An applicant’s total gross income received on a regular basis, such as monthly or quarterly, is combined to determine the total. Some examples of income are: Social Security benefits, wages, Veteran’s benefits, pensions, annuities and interest income.

What if my gross monthly income is more than the current Medicaid income limit?

- An amendment to Medicaid law allows the exclusion of income if the funds are placed upon receipt in an income qualifying trust called a Miller Trust. This trust allows those persons who are over the current Medicaid income limit to set up a trust so that they may become eligible. The trust must be irrevocable. **Please note:** Please consult an attorney regarding the establishment of a Miller Trust **before** beginning the application process for Medicaid.

**Transfers**
How does Medicaid look at resources that have been transferred or given away?

- Individuals applying for one of the Long Term Care (LTC) Medicaid programs may be disqualified from eligibility for payment of LTC Medicaid services if they transfer property or resources for less than Fair Market Value during or after the 60-month period immediately prior to the date of their Medicaid application. The difference between the compensation received and the resource’s fair market value is considered in determining the length of time the applicant may be ineligible for payment of LTC Medicaid services.

**Exempt Transfers**

The transfer of resources rule does not apply and payment of long-term care services is not affected if the title to the individual’s home was transferred to his or her:

- Spouse
- Child who is blind, disabled, or under the age of 21
- Brother or sister who has equity in the home and has been living there for at least one year before the individual was admitted to a nursing facility
- Adult son or daughter who has been living in the home and providing care that delayed the individual’s admission to the nursing facility for at least two consecutive years.

**Substantial Home Equity**

Individuals will not qualify for Long Term Care Medicaid payments if the equity of his or her primary residence is more than the “minimum excess home equity” amount as determined annually by the Consumer Price Index (CPI).

This rule does not apply if the primary residence is occupied by:

- A spouse
- A dependent child under age 21 years
- A blind or disabled child of any age

**Spousal Impoverishment**

How does Medicaid consider a married couple’s resources and income?

- Effective September 30, 1989, legislation (Section 303 of the Medicare Catastrophic Act) was passed to change the way Medicaid calculates a couple’s resources so that the community (non-recipient) spouse would not become impoverished. This policy provides for resource and income allowances for the community (non-recipient) spouse.

- To be considered as a spousal impoverishment case, one spouse must be institutionalized, planning to be institutionalized or likely to receive services under one of
the Long Term Care Community Services (LTCCS) programs and one spouse must be living in the community as a non-recipient of LTC services.

Community Spouse’s Income

- Income received by the community (non-recipient) spouse is not counted when determining income eligibility for the applicant.

- The community (non-recipient) spouse’s income is counted when determining how much of the applicant’s income will be set aside for the community (non-recipient) spouse’s monthly household expenses (monthly maintenance needs allowance).

Spousal Impoverishment Resources

- Under the 1989 legislation, Medicaid counts all of the couple’s resources together (everything owned by one or the other spouse, and all the jointly owned resources) to determine a case total.

- If the case total is less than $27,000, the applicant may be found eligible for Medicaid.

- If the case total is above $27,000, the total is divided evenly, with half attributable to the community spouse and half to the applicant spouse.

- If the community spouse’s half is less than $25,000, an amount may be taken from the applicant spouse’s portion to bring it up to $25,000.

- If the community spouse’s half is more than the maximum Protected Resource Allowance, the excess is attributable to the applicant spouse and would have to be spent on his/her care. **Please note:** This amount changes annually. Please contact your local Long Term Care office for the current amount.

- A calculation summary and a target amount for the case total will be given to the applicant. When the case total falls outside of the limits, the applicant will need to reapply.

Notes/Questions:

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For more information or if you have any questions about Medicaid Long Term Care Services, please contact your local Long Term Care Medicaid Unit.

**Central Intake Unit**
1-866-940-8963

**Wilmington**
Long Term Care Financial Unit
910 East 16th Street
Wilmington DE 19802
302-657-5420

**Newark**
Long Term Care Financial Unit
153 East Chestnut Hill Road
Newark DE 19713
302-451-3640

**Smyrna**
Long Term Care Financial Unit
200 S. DuPont Blvd, Suite 101
Smyrna, DE 19977
302-514-4560

**Dover**
Long Term Care Financial Unit
805 River Road
Dover, DE 19901
302-857-5070

**Milford**
Long Term Care Financial Unit
253 NE Front Street
Milford DE 19963
302-424-7210

**Georgetown**
Long Term Care Financial Unit
546 S. Bedford Street
Georgetown DE 19947
302-515-3150