

Response to Vender question  
PSC # 837  
RFP for Genetic Testing Services

1. Section 20.15 Personnel (pg 6) states “The CONTRACTOR” should also have a minimum of five (5) years of genetic testing experience...” Will the State accept a laboratory that has been performing parentage testing for three years that is under the direct supervision of a Director with credentials that has been accepted by AABB for more than 10 years?

**Answer;** We will accept a bid from any vender which conforms to the mandatory requirements. All bids will be evaluated in accordance with the criteria and procedures published in this RFP

2. Section 30.60 Statistics (pg 14) states “On a monthly basis the selected CONTRACTOR must provide ... a county-by-county summary of genetic testing completed during the previous six months.” Is that correct, or does the Division want a county-by-county summary of genetic testing completed during the previous month?

**Answer:** This sections should read “ On a monthly basis the selected CONTRACTOR must provide ... a county-by-county summary of genetic testing completed during the previous month.

3. Who is the current Contractor?

**Answer:** Laboratory Corporation of America.

4. What is the current price?

**Answer:** The State will not disclose the current price during the bid process.

5. Approximately how many cases are performed absent the mother’s sample?

**Answer:** < 20 per year

6. Approximately how many cases annually involved collection of incarcerated individuals?

**Answer:** Between 60 and 70

7. Approximately how many cases require court testimony?

**Answer:** None in the last 5 years

Response to Vender question  
PSC # 837  
RFP for Genetic Testing Services

8. Approximately how many collections are required from out of state parties?

**Answer:** approximately 125

9. Is it necessary for us to submit a copy of a Delaware business license with our proposal or is this an item we can acquire after we've received notice of award?

**Answer:** The Delaware business license can be submitted after the award.

10 Please identify the current service provider and its fee schedule.

**Answer:** See # 3 and 4 above

11 Is the initial term of this contract Jan. 1, 2009 – Dec. 31, 2011 as described on page 11 or Jan. 1, 2009 – Dec. 31, 2013 as depicted on page iv?

**Answer:** Jan 1, 2009 to December 31, 2013

12. There are slight variations in the delivery address for proposal delivery. Please confirm that the address provided on page 18 is the exact address where proposals must be sent.

**Answer:** The address on page **ii** is the address and phone number for Ms. Skelly- the Departments official recipient for the bids.

13. Please clarify the submission requirements. Section 40.60 states 2 signed originals and 5 copies for the technical and cost proposals, yet Section 60.20 stipulates something entirely different, including 10 copies of the executive summary, which is part of the technical proposal. How many copies of each volume and portion of the proposal are required?

**Answer:**

- 2 originals and 5 copies each of the Technical and Business portions of the proposal
- 2 originals and 10 copies of an executive summary provided with the technical proposal
- 3 copies of the organizations audit or audited financial statement

Response to Vender question  
PSC # 837  
RFP for Genetic Testing Services

14. It is our interpretation that the current contract requires collections at three vendor managed sites. This solicitation anticipates adding additional collection sites.

a. Can you provide an estimate of the number of new sites that may be added?

**Answer:** At a minimum, each of the 3 Family Court locations

b. Will these new collection sites replace any or all of the sites currently in use?

**Answer:** Not in the foreseeable future.

c. Will any of the new sites be provided by the agency?

**Answer:** See "a" above

15. Is the end date for the 15 working day turnaround time based on the date the report is sent or the date it is received?

**Answer:** The date it is received

16. How many times during the last year were the services of an expert witness required? During the last three years?

**Answer:** See # 7 above

16 Assuming buccal swabs are the collection method of choice, would the State accept collections being performed by trained specimen collectors?

**Answer:** yes

17. Will the independent contractors utilized by our company for specimen collections be considered to be subcontractors under the terms of this contract?

**Answer:** yes

18. Will a minor mother or father require a guardian to consent for sample collection?

**Answer:** yes

18. Can a minor mother or father consent for collection of the child's sample?

**Answer:** No

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19. Will the current vendor(s) complete all partial cases or will partial samples be transitioned to the new vendor if awarded the contract?

**Answer:** current vender will complete all outstanding tests.

20. What is retention policy for samples?

**Answer:** will be negotiated with the successful bidder

21. Can the vendor charge for partials, samples that have been collected but not yet tested, and if so, after how many days from receipt and at the full price or a reduced price to be negotiated?

**Answer:** no

22. Does this e-mail constitute a Letter of Intent? If not, may I submit said Letter via e-mail?

**Answer:** This e-mail will serve as a letter as an intent

23 What is the pricing structure currently in place?

**Answer:** see # 4 above