

- 
- Kids in school
  - New job
  - Health insurance

# Delaware's Health Insurance Marketplace: Update on Activity

Delaware Health Care Commission  
October 6, 2016

Secretary Rita Landgraf  
Department of Health and Social Services



ChooseHealth  
DELAWARE

# Agenda

- National Updates
- Open Enrollment Period 4
- Outreach and Consumer Support
- Plan Management
- 2018 QHP Standards
- Key Dates and Reminders
- Questions/Comments

# National Updates



# 2015 Census Report on Insurance Coverage

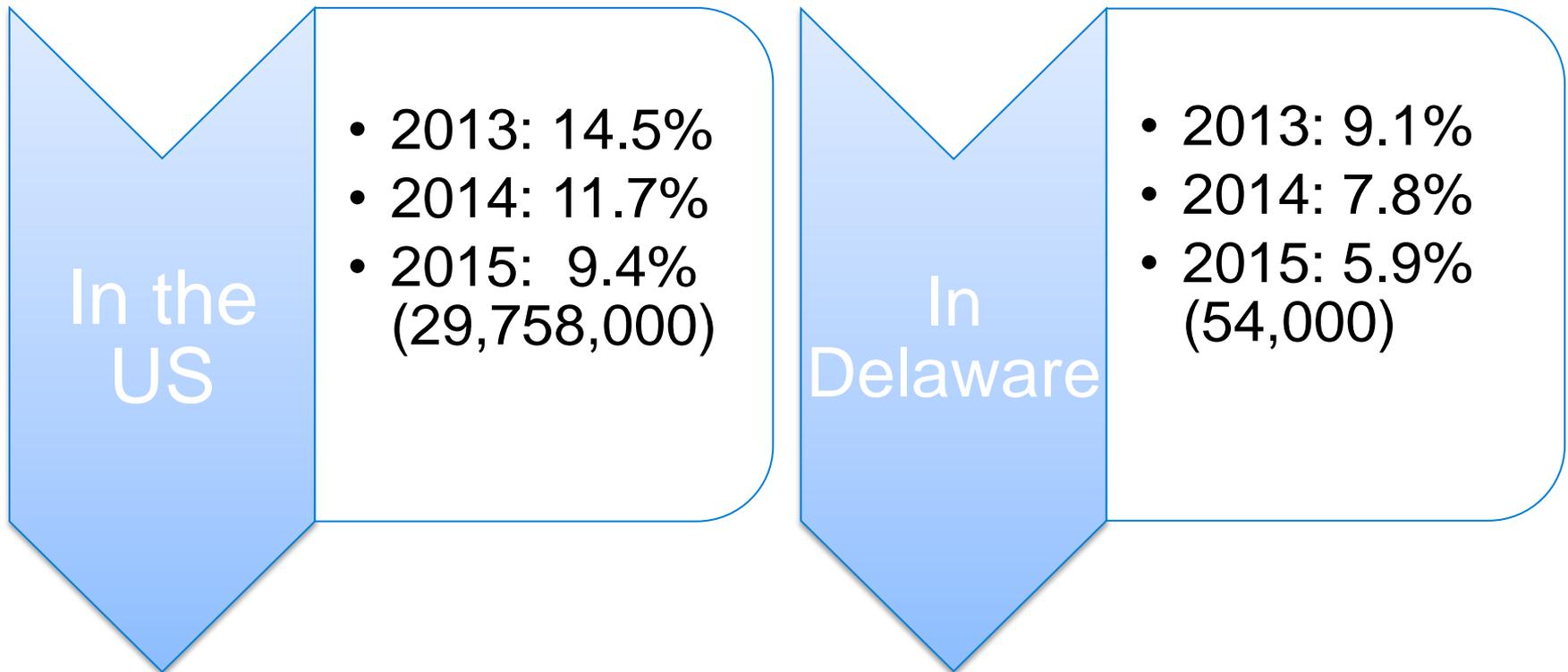
The US Census Bureau released a Population Report in September that detailed health insurance coverage in 2015

- The uninsured rate for the 2015 calendar year was 9.1% (29 million), which is down from the 2014 rate of 10.4% (33 million).
  - Non-Hispanic Whites had the lowest uninsured rate among race and Hispanic origin groups, at 6.7%.
  - The uninsured rates for Blacks was 11.1% and 7.5% for Asians.
  - Hispanics had the highest uninsured rate at 16.2%.
- Sources of insurance coverage in 2015
  - Private health insurance - 67.2%
  - Public health insurance - 37.1%

<https://www.census.gov/content/dam/Census/library/publications/2016/demo/p60-257.pdf>

# 2015 Census Report on Insurance Coverage

## Population Without Health Insurance 2013-2015



# Report from the National Health Interview Survey

- In September, The National Center For Health Statistics (NCHS) released a report providing health insurance estimates from the first quarter of 2016.
  - By the end of the first quarter (January – March 2016), **8.6% of the population**, did not have health insurance. That's a **reduction of 21.3 million** people since the ACA went into effect in 2010, and **the lowest the rate has ever been.**

<https://www.cdc.gov/nchs/data/nhis/earlyrelease/insur201609.pdf>

# ASPE Office of Health Policy

- The US Department of Health and Human Services reports about 2.5 million people enrolled in off-Marketplace individual coverage have incomes that may qualify them for tax credits to help purchase coverage.
  - About two-thirds of all consumers in the individual market (on and off-Marketplace) are potentially eligible for tax credits.
  - 82% of the 28,256 Delawareans who enrolled during the last Marketplace open enrollment receive tax credits

<https://aspe.hhs.gov/sites/default/files/pdf/208306/OffMarketplaceSubsidyeligible.pdf>

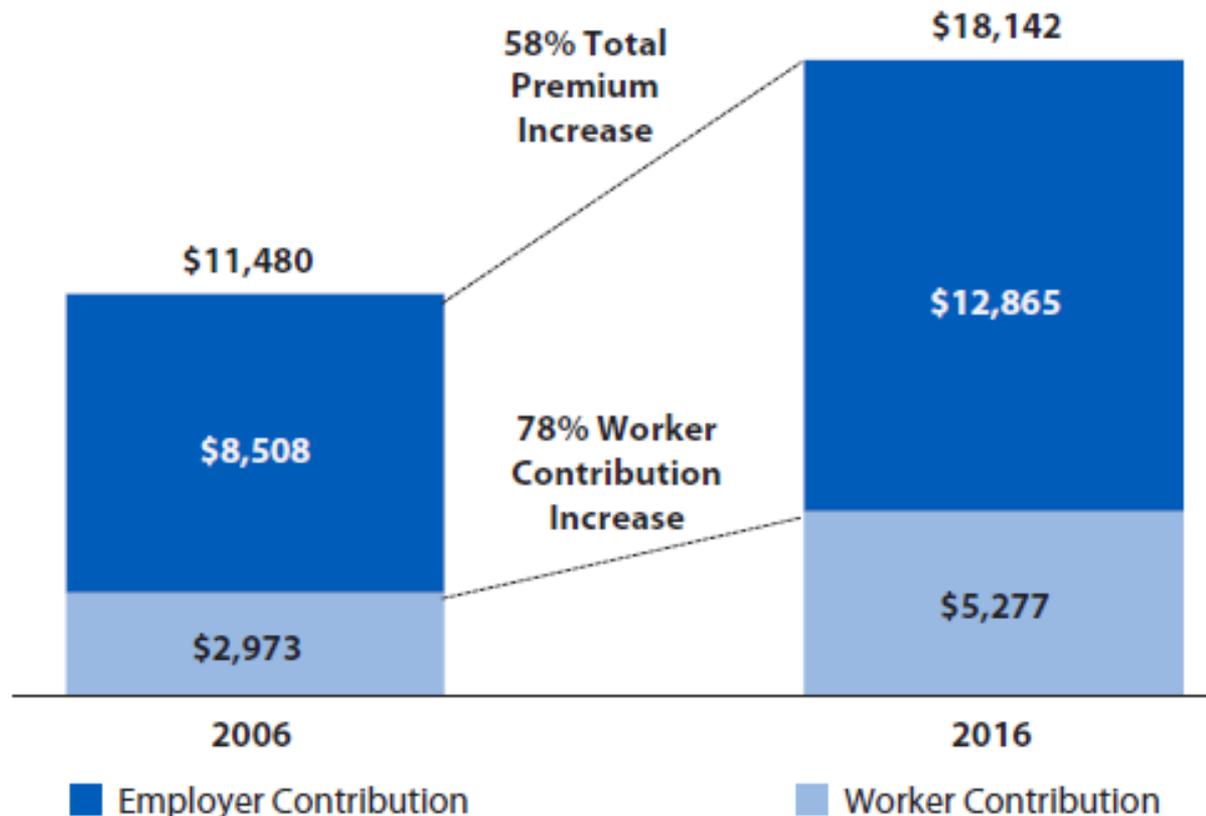
# Kaiser Family Foundation/HRET Survey

## The Kaiser Family Foundation and Health Research & Educational Trust produced a report on 2016 Cost Trends in Employer-based Coverage

- The average annual premiums for employer-based health insurance are \$6,435 for single coverage and \$18,142 for family coverage.
  - Annually, workers contribute \$1,129 for single coverage and \$5,277 for family coverage.
- Covered workers' average contribution to family coverage has increased 78% since 2006.
- 83% of covered workers have a general annual deductible for single coverage.
  - The average deductible amount for single coverage is \$1,478.

# Kaiser Family Foundation/HRET Survey

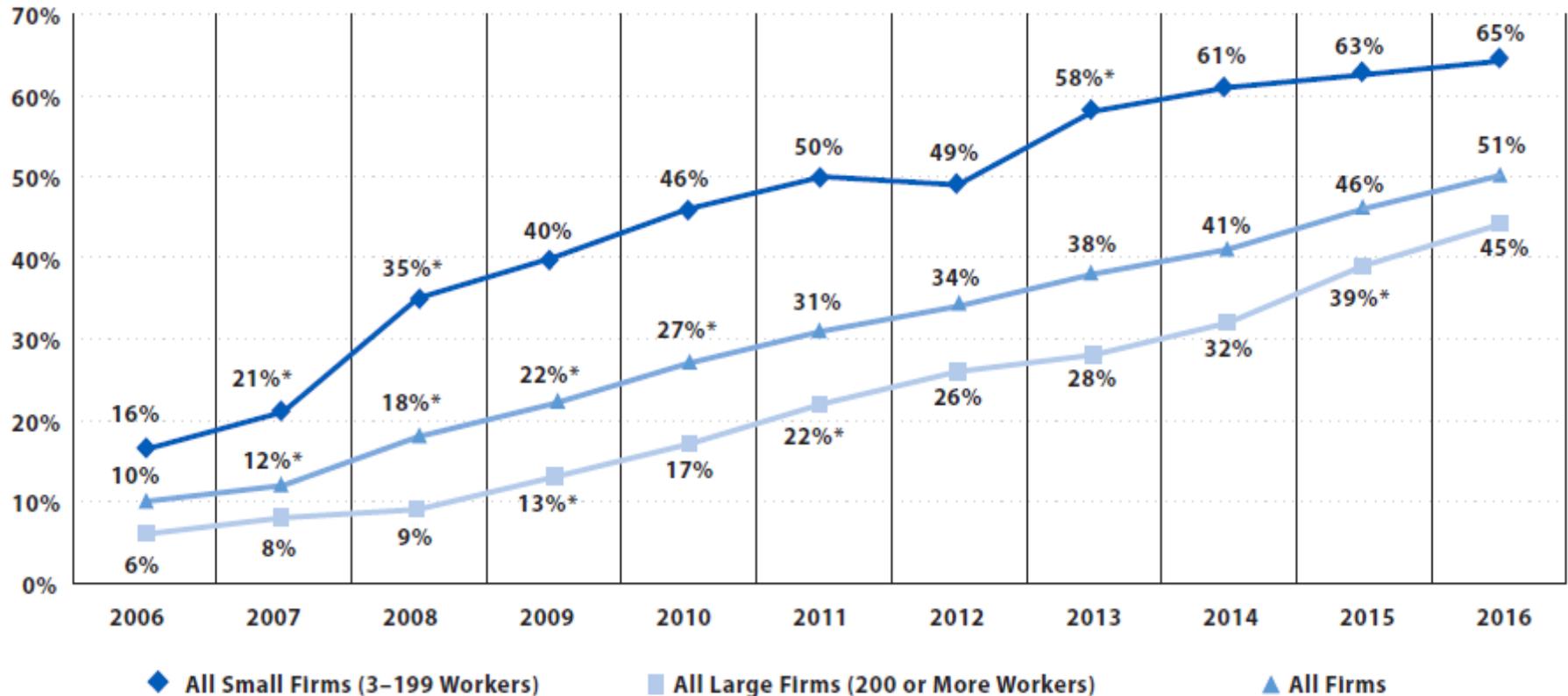
Average Annual Health Insurance Premiums and Worker Contributions for Family Coverage, 2006–2016



SOURCE: Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2006–2016.

# Kaiser Family Foundation/HRET Survey

Percentage of Covered Workers Enrolled in a Plan with a General Annual Deductible of \$1,000 or More for Single Coverage, by Firm Size, 2006–2016



\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

NOTE: These estimates include workers enrolled in HDHP/SO and other plan types. Average general annual health plan deductibles for PPOs, POS plans, and HDHP/SOs are for in-network services.

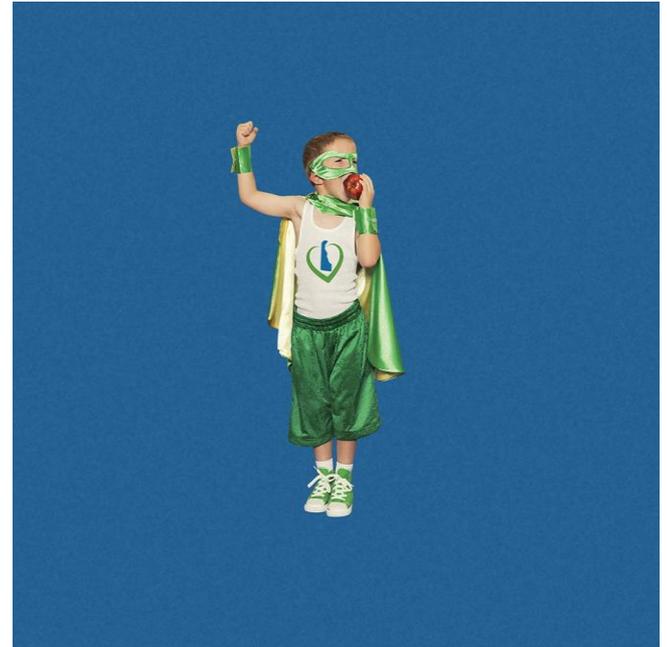
SOURCE: Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2006–2016.

# Open Enrollment Period 4



# Open Enrollment Period 4

- 2017 Open Enrollment begins **November 1, 2016** and runs through **January 31, 2017**
- Current Marketplace consumers are encouraged to review their insurance plans and select the best option for 2017
- Consumers must pay the first premium by January 1, 2017 to activate coverage effective January 1, 2017
- Consumers must renew coverage on or before **December 15, 2016**, for insurance coverage to continue on January 1, 2017



# Tax Penalty Calculator

- If you don't have coverage in 2016 and beyond, you will pay the higher of these two amounts:
  - 2.5% of your annual household income
  - \$695 per person (\$347.50 per child under 18)
- The maximum penalty will not exceed \$2,085 per household or the total yearly premium for the national average price of a Bronze plan sold through the Marketplace
- Consumers can estimate their penalty using the penalty calculator available on <http://www.choosehealthde.com/Getting-Insurance/The-Costs>
- To enroll visit [www.HealthCare.gov](http://www.HealthCare.gov)

# Outreach and Consumer Support



# Outreach and Consumer Support

- Choose Health Delaware literature will be available at:
  - Public Libraries (34)
  - DHSS State Service Centers and Public Health Clinics
  - Department of Labor offices
  - Division of Motor Vehicle offices
  - Select retail pharmacies
  - Other partner locations
  - Materials available for download at:  
[ChooseHealthDE.com/Providers/Marketing-Materials](http://ChooseHealthDE.com/Providers/Marketing-Materials)

# Outreach and Consumer Support

- Free in-person assistance is available:
  - Navigators
  - Certified Application Counselors & FQHCs
  - Certified Agents & Brokers
  - Go online for contact information and locations
    - <http://www.choosehealthde.com/Getting-Insurance/Get-Help>
  - Dedicated Marketplace line, Federal Call Center **800-318-2596**
- Kick-off Press Event planned for **November 10, 2016 at 1pm**, Westside Family Healthcare, 404 Fox Hunt Dr., Fox Run Shopping Center, Bear, DE

# Plan Management Updates



# Delaware Marketplace

## Medical QHPs for Plan Year 2017

### Three Medical Issuers:

- Highmark BlueCross BlueShield Delaware, Inc.
- Aetna Health, Inc.
- Aetna Life Insurance Company

| <b>Metal Level</b>  | <b>Individual*<br/>2017</b> | <b>Individual**<br/>2016</b> | <b>SHOP<br/>2017</b> | <b>SHOP<br/>2016</b> |
|---------------------|-----------------------------|------------------------------|----------------------|----------------------|
| <b>Bronze</b>       | <b>7</b>                    | <b>7</b>                     | <b>3</b>             | <b>5</b>             |
| <b>Silver</b>       | <b>9</b>                    | <b>8</b>                     | <b>4</b>             | <b>5</b>             |
| <b>Gold</b>         | <b>4</b>                    | <b>12</b>                    | <b>4</b>             | <b>5</b>             |
| <b>Platinum</b>     | <b>0</b>                    | <b>1</b>                     | <b>0</b>             | <b>0</b>             |
| <b>Catastrophic</b> | <b>1</b>                    | <b>1</b>                     | <b>0</b>             | <b>0</b>             |
| <b>Total</b>        | <b>21</b>                   | <b>29</b>                    | <b>11</b>            | <b>15</b>            |

# Stand-alone Dental (SADP) QHPs for Plan Year 2017

- Two SADP Issuers have certified plans for Plan Year 2017
  - Delta Dental of Delaware, Inc.
  - Dominion Dental Services, Inc.

| <b>Actuarial Level</b> | <b>Individual 2017</b> | <b>Individual 2016</b> | <b>SHOP 2017</b> | <b>SHOP 2016</b> |
|------------------------|------------------------|------------------------|------------------|------------------|
| <b>Low (70%)</b>       | <b>5</b>               | <b>8</b>               | <b>2</b>         | <b>10</b>        |
| <b>High (85%)</b>      | <b>5</b>               | <b>3</b>               | <b>3</b>         | <b>5</b>         |
| <b>Total</b>           | <b>10</b>              | <b>11</b>              | <b>5</b>         | <b>15</b>        |

# Approved Rates for 2017 QHPs

Insurance Commissioner with CMS have approved the rates for Delaware's Qualified Health Plan (QHP) rates for Plan Year 2017.

| Issuer         | Individual Market                 |                                  | Small Group Market                |                                  |
|----------------|-----------------------------------|----------------------------------|-----------------------------------|----------------------------------|
|                | Average Rate Increase (Requested) | Average Rate Increase (Approved) | Average Rate Increase (Requested) | Average Rate Increase (Approved) |
| Aetna Health   | 25.0%                             | 23.6%                            | 23.2%                             | 19.7%                            |
| Aetna Life     | 23.9%                             | 22.8%                            | 18.6%                             | 15.2%                            |
| Highmark BCBSD | 32.5%                             | 32.5%                            | 2.74%                             | 2.74%                            |

- The rate charts for Marketplace plans will be posted to the Insurance Department's website mid-October, and will include a year-over-year comparison.
- <http://www.delawareinsurance.gov/health-reform/DEMarketplace.shtml>

# Mitigating the Impact of Rate Increases on Delawareans

- Health Insurance rate increases will affect the cost of coverage for many in Delaware, both in the Individual and Small Group markets.
- However, the impact of these increases will be mitigated for the approximately 84% of Delawareans who were eligible for premium tax credits and purchased plans through the Marketplace.
  - Premium tax credits offset the price that eligible consumers pay each month to maintain coverage

# Crosswalking Plans

- When an Issuer discontinues a certain plan, the subscriber of that plan will be notified in writing that:
  - If NO action is taken by the subscriber, they will automatically be enrolled in a different but very similar plan.
  - The subscriber may also shop around for another plan with that same Issuer or they may choose a different Issuer altogether and enroll in an entirely different plan.

# Official Marketplace Information

There are many websites that claim to be linked to the Marketplace. Please be careful and use only official Marketplace websites:

[www.ChooseHealthDE.com](http://www.ChooseHealthDE.com)

[www.delawareinsurance.gov](http://www.delawareinsurance.gov)

[www.Healthcare.gov](http://www.Healthcare.gov)

302-674-7300

800-318-2596

# QHP & Rate Review — Timeline for Review and Final Approval/QHP Certification

*The following timeline is subject to change contingent on CMS revisions during the process.*

| <b>Date</b>              | <b>Milestone</b>   |
|--------------------------|--|
| May 16 - August 23       | DOI conducts in-depth actuarial review of proposed rates   |
| June 15 – July 15        | DOI conducts Public Comment Period on proposed rates   |
| July 16 – August 23      | Commissioner conducts final review of proposed rates and makes determination on requested increases.               |
| August 24-25             | DOI submits QHP application data and State determinations on proposed rates to federal government (CMS) for review |
| August 26 – September 16 | CMS reviews QHP application and state recommendations  |
| September 17-18          | CMS sends Certification Notices and QHP agreements to issuers  |
| September 25             | Issuers return QHP Agreements, including final plan list, to CMS   |
| October 8-9              | CMS sends Validation Notices confirming final plan list and countersigned QHP Agreements to Issuers                |
| October 15               | DOI posts QHP Plan rates on Department of Insurance website  |

# QHP Standards Updates



# Public Comment Period

- A formal public comment period was held September 1-30, 2016.
- No comments were received from the public.
- The QHP Standards Workgroup will present its final recommendation to the DE Health Care Commission on November 3, 2016.

# Key Dates

| Date              | Milestone  |
|-------------------|--|
| October 2016      | CMS releases list of certified QHPs for Plan Year 2017                 |
| November 1, 2016  | Open enrollment begins for Plan Year 2017                              |
| December 15, 2016 | Deadline to enroll or re-enroll for coverage to be effective on Jan. 1 |
| January 31, 2017  | End of open enrollment for Plan Year 2017                              |

- Consumers who experience qualifying life events may enroll outside of open enrollment.
- Navigators, assisters and agents and brokers are available to help with enrollments outside open enrollment.
- Visit [www.ChooseHealthDE.com](http://www.ChooseHealthDE.com) to find free assistance.
- Enrollment in Medicaid and in the SHOP marketplace for small businesses is open year-round.

# Questions/Comments

- Health Care Commission
- Public

