

Health Plan

ACO

Care Management

Shared Savings to Shared Risk

Pay for Performance

Proposed Funding Model

3 funding streams:

- 1. Delegated Care Management Fees**
- 2. Shared Savings**
- 3. Pay for Performance**

- Upfront PMPM CM Fees with task accountability
 - Used to fund CM staffing and infrastructure
 - Amount related to % premium with both a cost of service and ROI perspective
 - Included as an expense in calculating shared savings/risk pool

- Savings split between ACO and Plan
- Transition to Shared Risk over Time
- Stop-loss for high dollar cases
- Risk corridor when transition to risk
- Quality gate
- Guard against price increases eliminating savings from improved utilization

- Key measures associated with Plan withhold or quality goals
- Metric choice aligned across payers for similar populations
- Number of metrics allows providers to focus their QI programs
- Improvement and attainment goals achievable