



# EVV Provider Forum

March 30, 2022

Delaware Division of Medicaid and Medical Services

# Today's Agenda

21<sup>st</sup> Century Cures Act

Meet Sandata

What Providers Can Expect

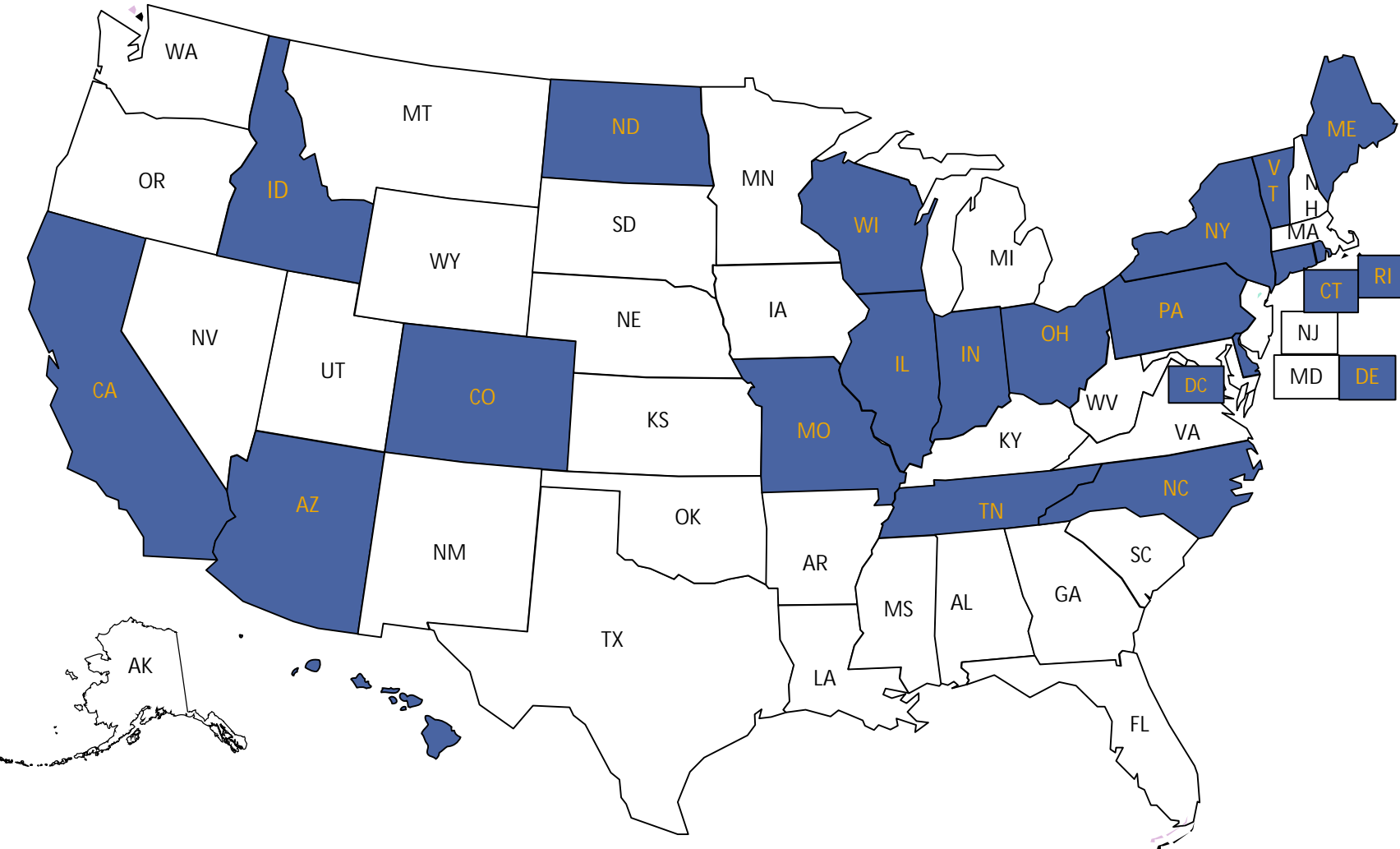
EVV Timeline

Questions and Answers

Additional Questions and Information

# Delaware's EVV Status

- Section 12006 of the 21st Century CURES Act requires all states to implement an EVV system for personal care services and home health services.
- In 2021, Delaware terminated its contract with its initial EVV vendor and delayed EVV implementation until a new vendor was identified.
- Delaware signed a contract with Sandata in December 2021.
- DMMA, Gainwell, and the MCOs have started the system design.
- Sandata's EVV system will go live in December 2022 for personal care services and home health services.



## Experience Matters

- ▶ 40+ years of experience delivering technology solutions to the home care market, and over 16 years of experience delivering solutions to the State Medicaid market.
- ▶ Leading provider of home care technology in the US, working with payers and providers directly.
- ▶ Best-in-class technology solution and key contributor to the 21st Century Cures Act.
- ▶ Flexible, modern solutions to meet varying State needs.
- ▶ Leader EVV innovation, including first to deploy open model and achieve CMS Certification.

## EXPERIENCE

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- ▶ The most experienced EVV vendor with 21 state programs
- ▶ Over 110 Medicaid Programs
- ▶ 50 managed care orgs
- ▶ Over 20,000 providers
- ▶ 2.5M patients
- ▶ 150M annual visits captured

## PEOPLE

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- ▶ Over 280 employees, all committed to EVV solutions
- ▶ Subject Matter Experts and leaders in the home care industry
- ▶ Engaged in the state's provider community groups
- ▶ Advised on the creation of the OBC CMS Certification process for EVV programs
- ▶ No failed implementations

## TECHNOLOGY

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- ▶ Software as a Service
- ▶ Configurable COTS Solution
- ▶ Flexible solutions ensure:
  - ▶ Care is captured regardless of setting or geographic challenges
  - ▶ Providers can use the system they are most comfortable with
  - ▶ State gets increased adoption and compliance; driving quality and savings

Simple. Compliant. Proven. Non-Disruptive. Future-Ready.

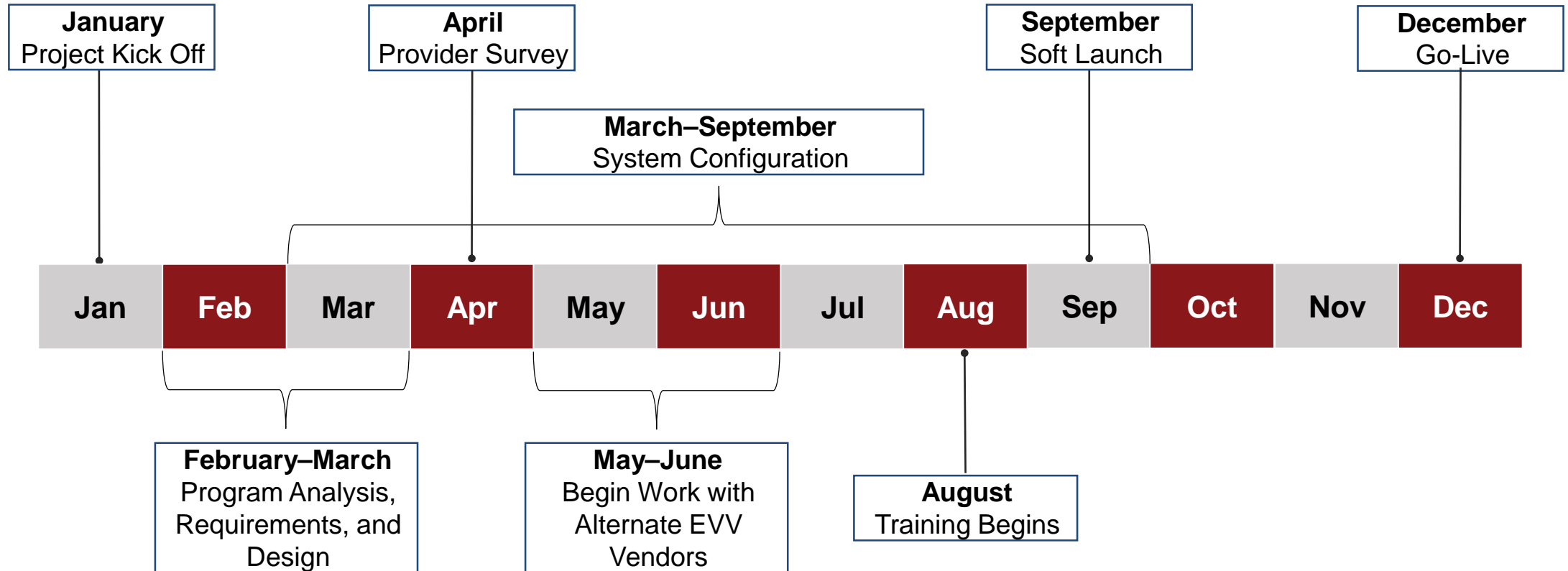
# What Providers Can Expect

- No changes to what services will be subject to EVV.
- No changes to Delaware's statewide aggregator EVV model.
- Sandata supports collection of EVV data through a mobile application or telephony.
  - Bring your own device is the preferred method; however, State-issued devices will be available to providers using the Sandata system for EVV data collection who need devices.
- Providers who use alternate EVV systems will submit their EVV data to the Sandata aggregator.
  - Alternate EVV systems will have the opportunity to test visit data transmission prior to go-live.
- A survey will be sent from Sandata to providers soon.

# What Providers Can Expect

- Sandata user training will be provided via virtual instructor-led training and recorded webinars.
- A soft-launch with a few selected providers will take place prior to go-live.
- Monthly provider forums will be held to share information and answer questions.

# EVV Implementation Timeline





# Q&A/Wrap Up



# Additional Questions and Information

- Additional questions may be emailed to:  
DHSS\_DMMA\_EVV@delaware.gov
- DMMA will periodically post new information on our EVV webpage:  
[https://dhss.delaware.gov/dmma/info\\_stats.html](https://dhss.delaware.gov/dmma/info_stats.html)