Narrative

Hospital Name: [Insert Hospital Name]

Instructions: Provide succinct, complete, accurate answers to the questions. Additional exhibits may be attached or included as supplemental material.

1) What material information is important for the Board to consider when reviewing your Audited Financial Statement? Examples include one-time or other non-recurring events, service line changes, changes to key personnel, or financial restructuring.

2) Were there any material changes in the restatement of the prior-year figures? If so, explain why.

3) Summarize the top expenses affecting hospital operations in Delaware and any measures that have been taken to address or otherwise mitigate them.

   a. Describe the primary drivers of pharmaceutical expenses and the specific strategies used to manage or mitigate these costs (e.g., formulary management, biosimilar adoption, group purchasing arrangements, 340B utilization, or site-of-care optimization).

4) Summarize the hospital's investments in workforce development initiatives, including the objective(s) associated with the investments.

5) Explain how the hospital approaches establishing and monitoring employee compensation, including any benchmarking techniques.

6) Explain how the hospital approaches establishing and monitoring its prices for medical services, including any benchmarking techniues.