



# Statewide Advance Care Planning Ecosystem

A Blueprint for Delaware  
*DMOST Steering Committee*

*June 12, 2025*

# MyDirectives At-a-Glance

## Industry Pioneer



## Focused, Flexible

Flexible to accommodate state-level PMOs and Mental Health Advance Directives (MHADs)



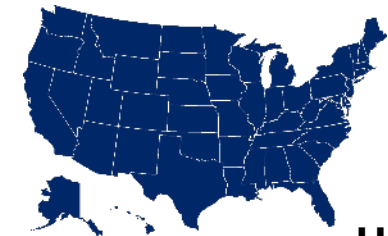
Centered 100% on Advance Care Planning

## Gold Standard Partners

FIVE WISHES<sup>®</sup>

National POLST

## National Reach



Users in all 50 states

## Premier Clients



## Secure Nationwide Registry & Repository



## Interoperability



## HIT Standards Innovator



# Challenges of Paper ACP



**Accessibility**

**Retrievability**

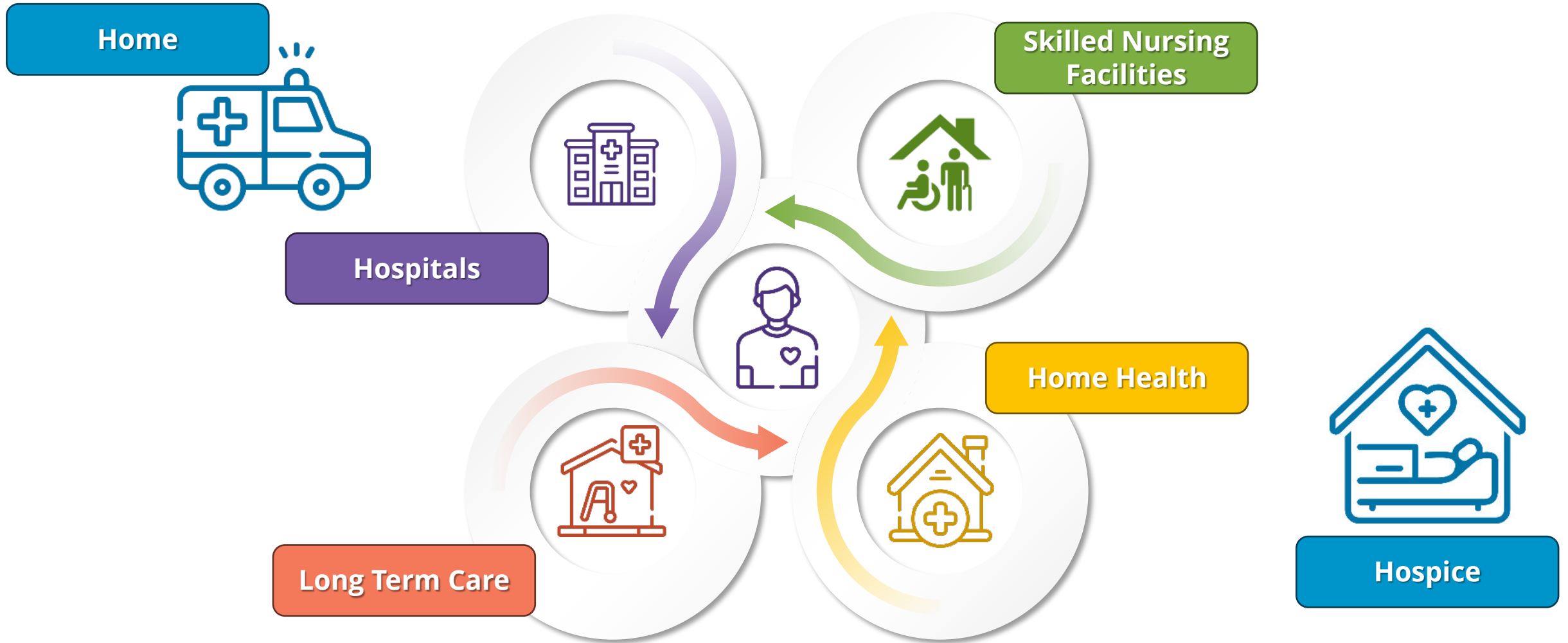
**Interoperability**

**Portability**

**Certainty**

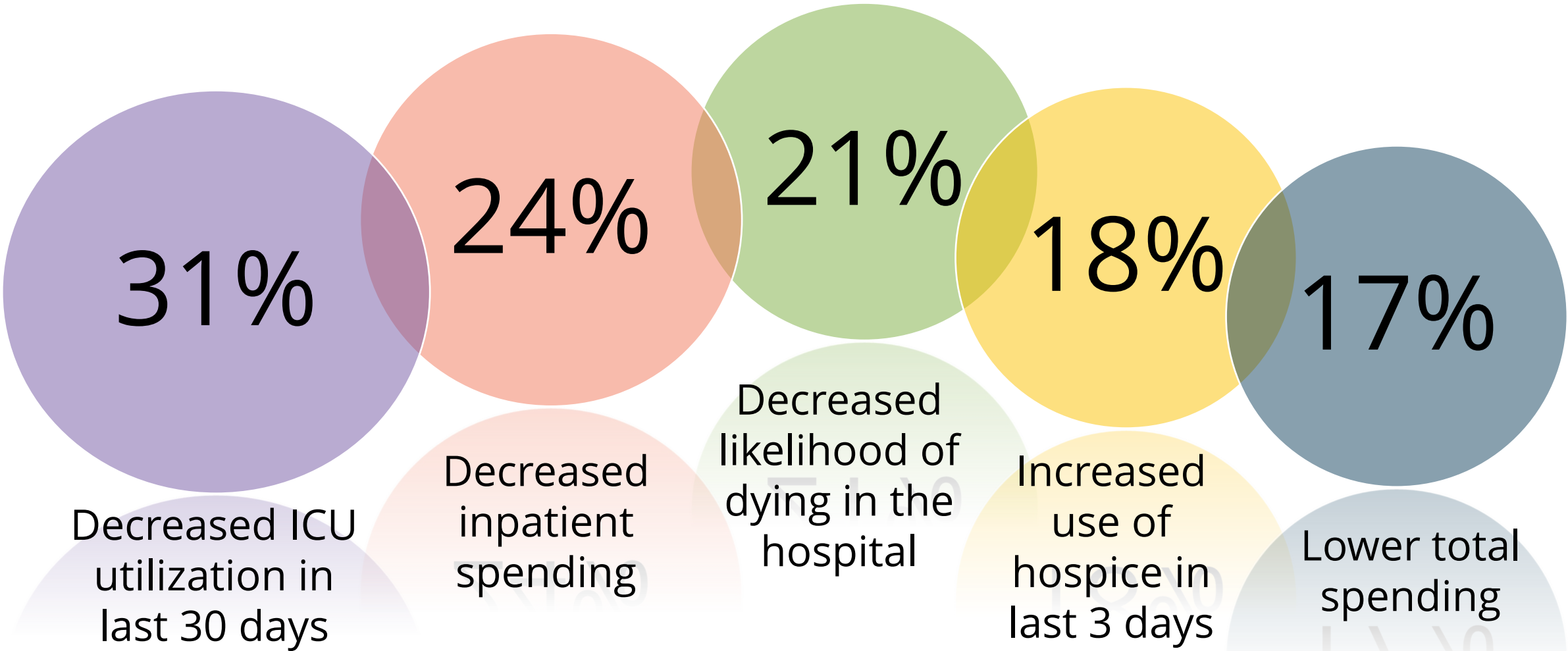
**Flexibility**

# Transitions of Care: A Patient Example

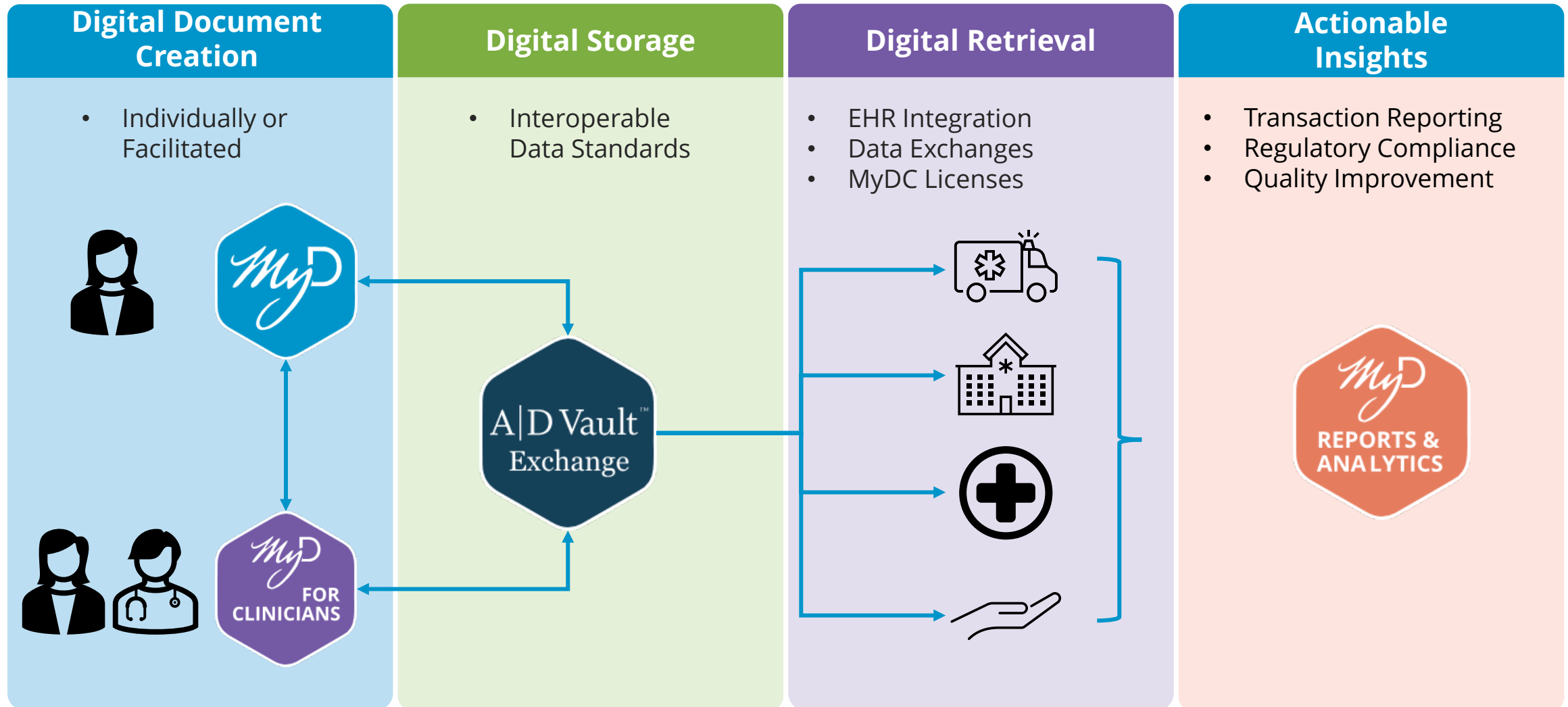




# The Value of Doing the Right Thing



# End-to-End Advance Care Planning





# Building a Statewide Ecosystem

*My*Directives®

# Statewide Initiative



## Statewide program

Out of-hospital/portable medical orders (PMOs), advance care planning (ACP) documents, and mental health advance directives (MHADs)



## Nationwide Registry & Repository

for all ACP and PMO documents, easily accessible by providers, including EMS responders



## Avoid unwanted intervention

At all levels of care protects patient autonomy and decrease medical resource expenditures



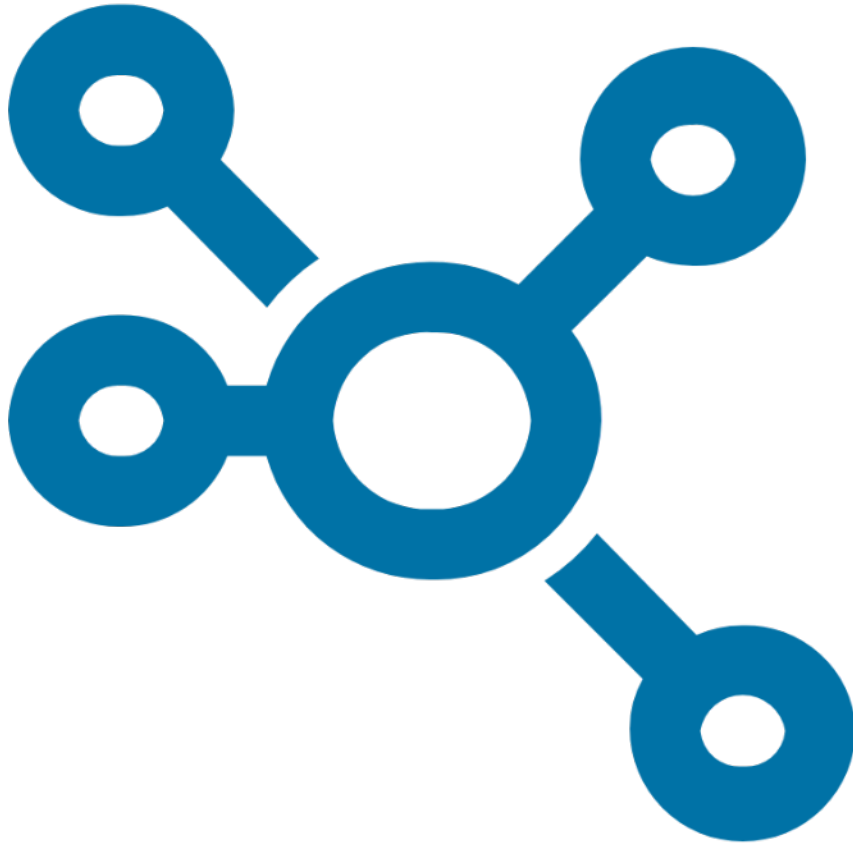
## CMS quality improvement

"What Matters Most" from 4Ms of Age-friendly Health Systems - Improved quality of care transitions





# Why a State ACP Ecosystem?



## Higher Completion

Independent or Provider-facilitated completion, embedded in clinical workflows

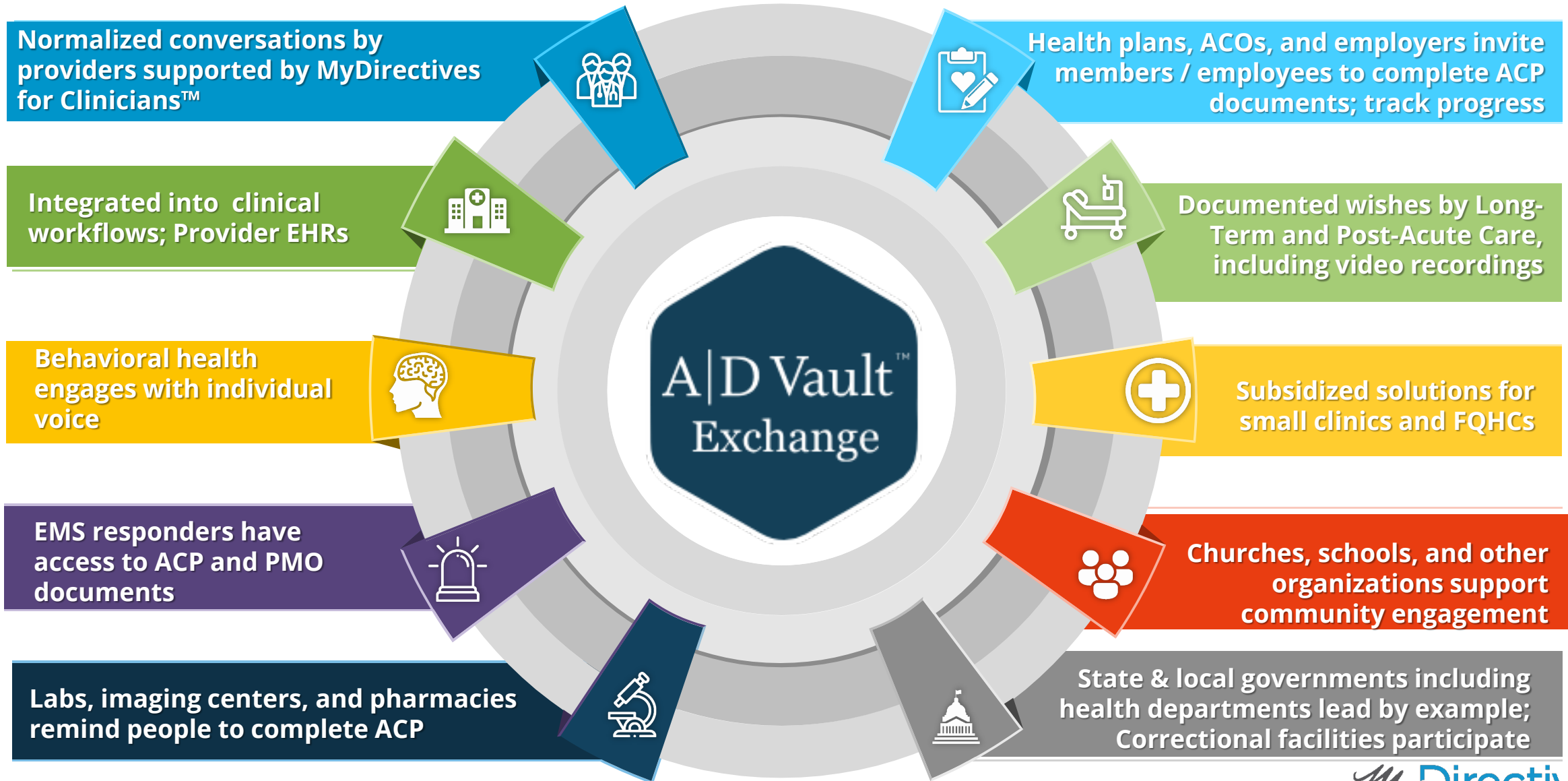
## Higher Presence of Documents

Increased likelihood of healthcare preferences documents available at the point of care

## Greater Accessibility

- Accessible, secure repository
- Provider query & retrieval
- EMS engagement

# Statewide Ecosystem



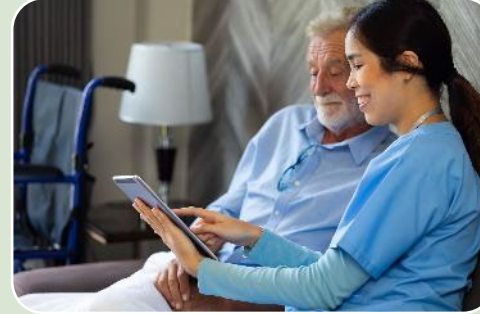
# Capturing Healthcare Preferences Anywhere



**Independent  
completion  
from home  
computer,  
laptop, or  
mobile device**



**Facilitated  
completion by  
physician and  
non-physician  
providers**



**Facilitated  
completion  
through home  
health services**



**Facilitated in  
institutionalized  
settings**





# Nationwide Registry & Repository, Interoperability

*My*Directives®

# At the Center of the Ecosystem



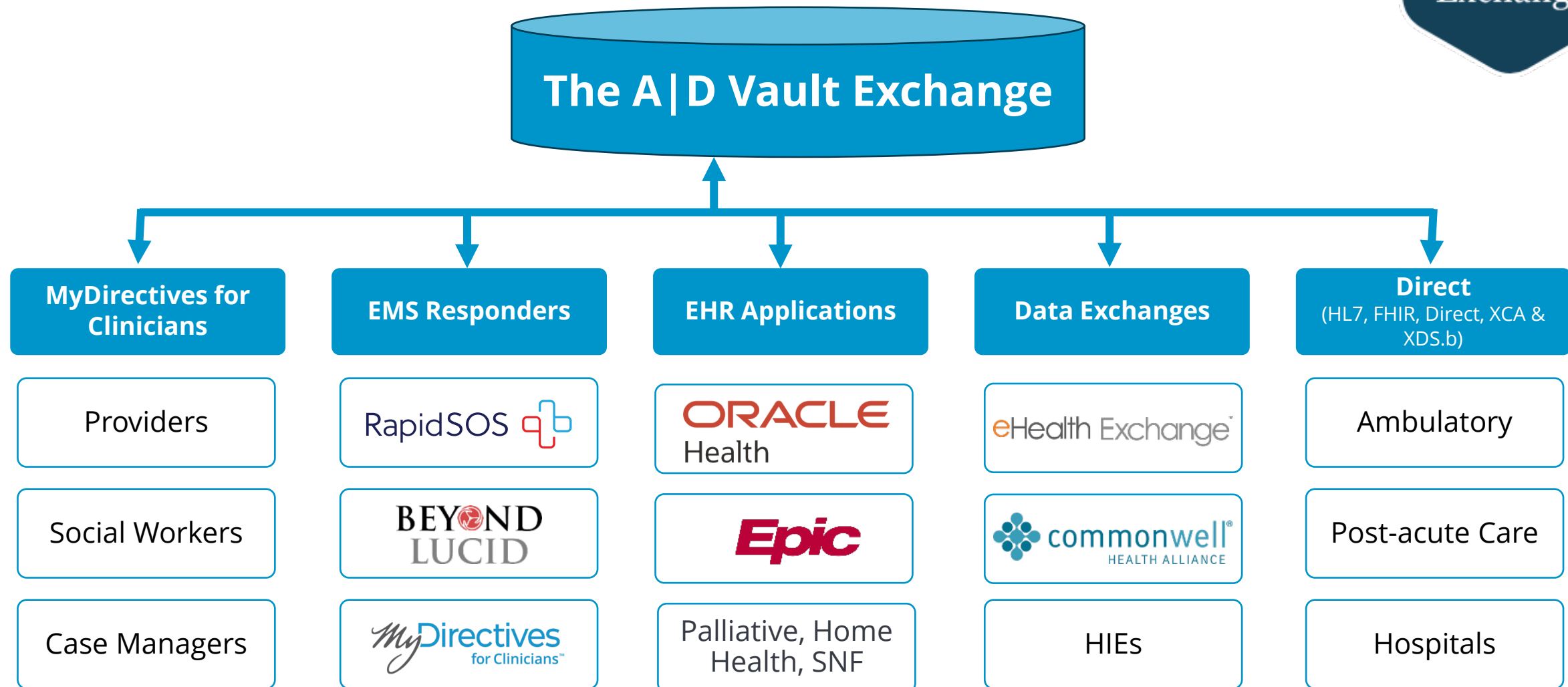
- Repository for all consumer and clinician-facilitated documentation
- Upload and store digital documents, paper document uploads, and video recordings
  - Advance care plans, advance directives, mental health advance directives, POLSTs, MOLSTs, MOSTs, among others





# Access ACP Documents Anytime, Anywhere

A|D Vault<sup>™</sup>  
Exchange

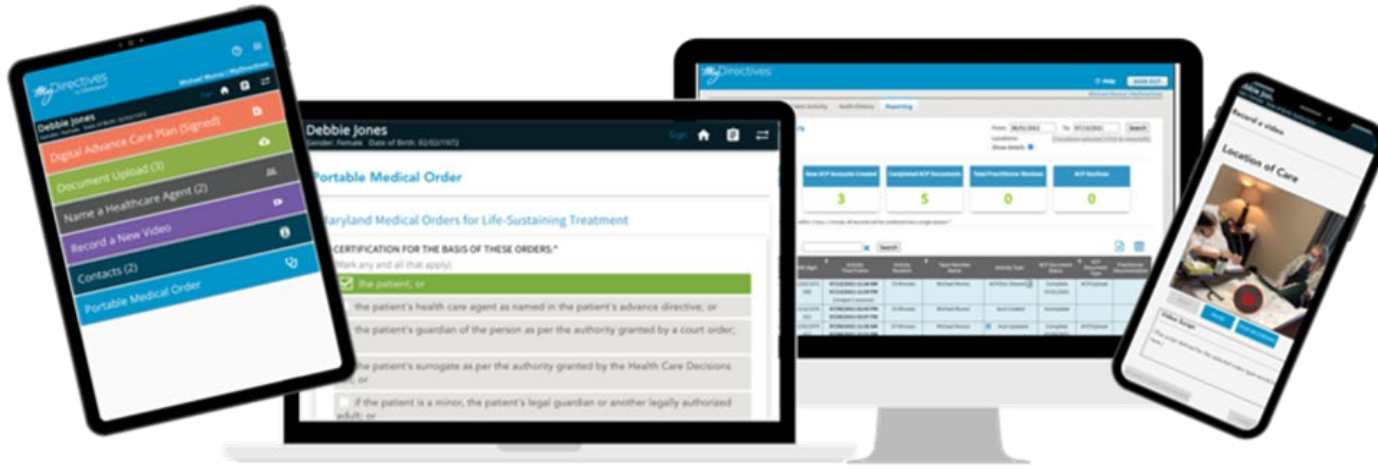




# Clinical ACP Facilitation

*My*Directives  
for Clinicians™

# MyDirectives for Clinicians™



**Enables clinicians to engage patients  
at the point-of-care to have  
compassionate ACP conversations.**

- Collect patient –centric information: goals and preferences of care
- All PMOs and ACP documents stored in the A|D Vault Exchange
- Easily view patient care preferences
- Digital, Video, Paper Upload

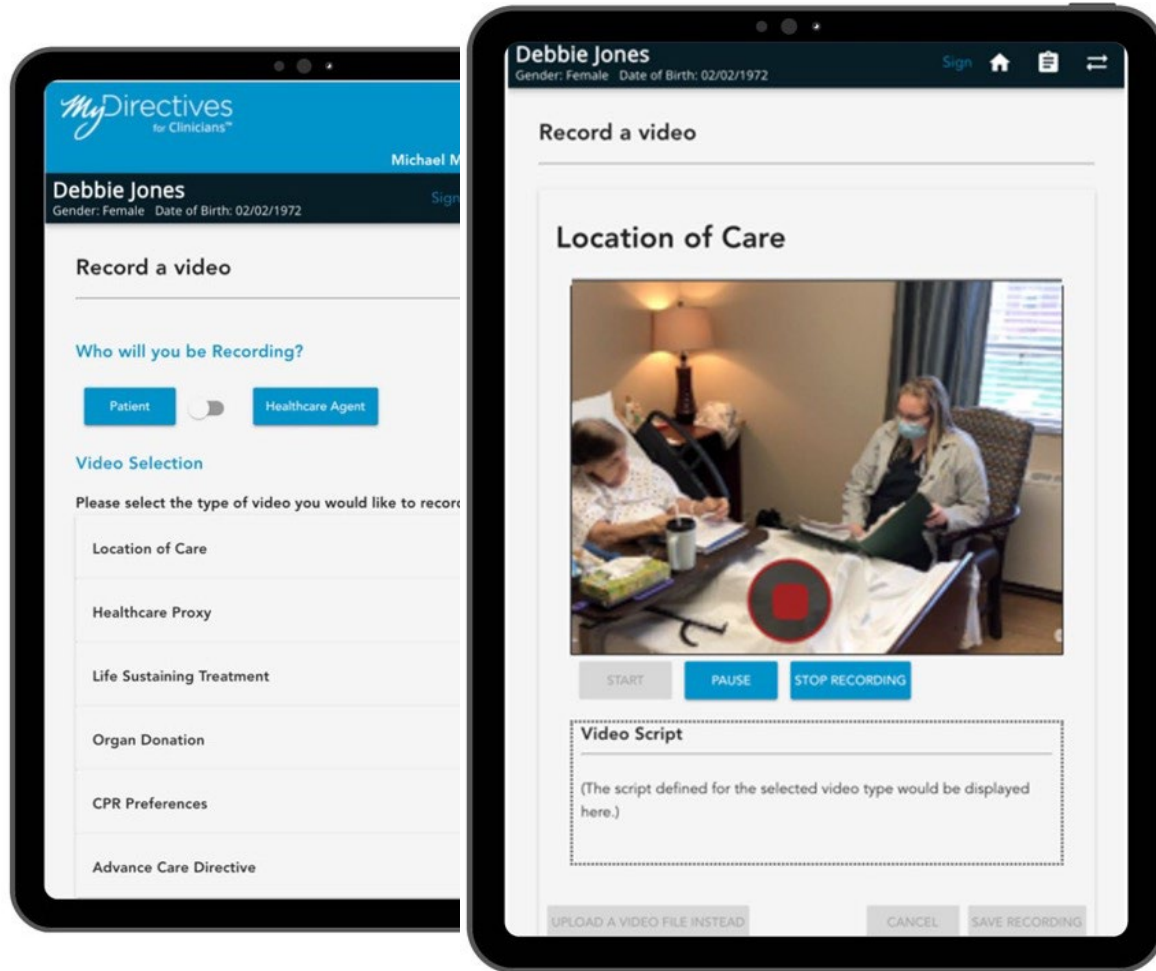


# Portable Medical Order Forms

The image displays two versions of a medical order form. On the left, a tablet screen shows a digital interface for 'Debbie Jones', a female born 02/02/1972. The form is titled 'Portable Medical Order' and 'Maryland Medical Orders for Life-Sustaining Treatment'. Under the heading 'CERTIFICATION FOR THE BASIS OF THESE ORDERS:', there are four radio button options. The first option, 'the patient; or', is selected and highlighted in green. The other options are: 'the patient's health care agent as named in the patient's advance directive; or', 'the patient's guardian of the person as per the authority granted by a court order; or', and 'the patient's surrogate as per the authority granted by the Health Care Decisions Act; or'. Below these is a checkbox for 'if the patient is a minor, the patient's parent or legal guardian; or'. On the right, a printed version of the 'Maryland Medical Orders for Life-Sustaining Treatment (MOLST)' form is shown. It includes fields for 'Patient's Last Name, First, Middle Initial' (Jones, Debbie) and 'Date of Birth' (2/2/1972). It also has checkboxes for 'Male' and 'Female'. The form contains detailed instructions and a 'CERTIFICATION FOR THE BASIS OF THESE ORDERS' section with radio button options, where the first option is marked with an 'X'. It also includes a section for 'Or, I hereby certify that these orders are based on:' with checkboxes for 'instructions in the patient's advance directive; or' and 'other legal authority in accordance with all provisions of the Health Care Decisions Act. All supporting documentation must be contained in the patient's medical records.'

- Industry standard digital form options
  - POLST, MOLST, MOST – State specific
- Available only to licensed practitioners
- Patient responses are captured in the application to populate standard forms
- Allows data population by support staff, and review and signature by licensed practitioner to finalize

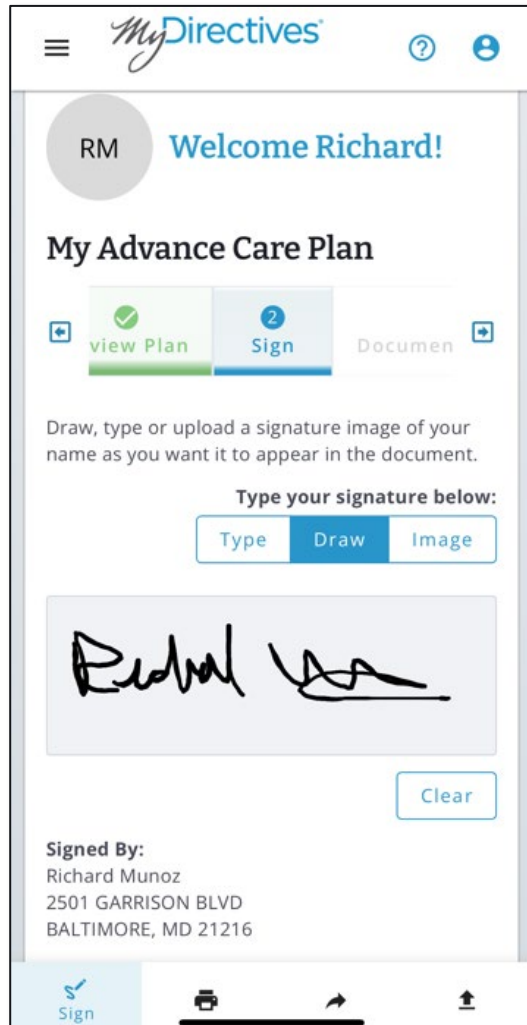
# Record Healthcare Preferences on Video



- Record patient wishes on personal device cameras
  - Preferences expressed in patient voice
  - Personality reinforces patient identity
  - Provides additional clarity
- Flexible capture with personality that helps providers, family, and friends honor patient wishes



# Electronic Signature



- Sign documents by
  - Patient
  - Facilitator
- Remote signature capability
- Allows for witness signature

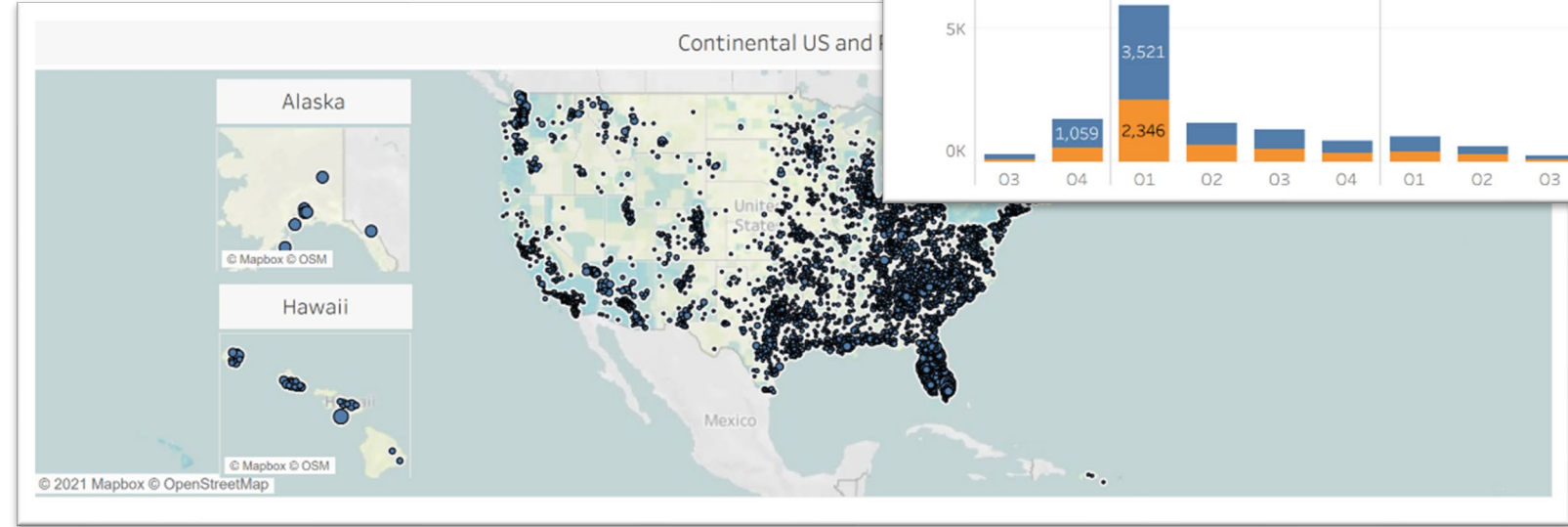
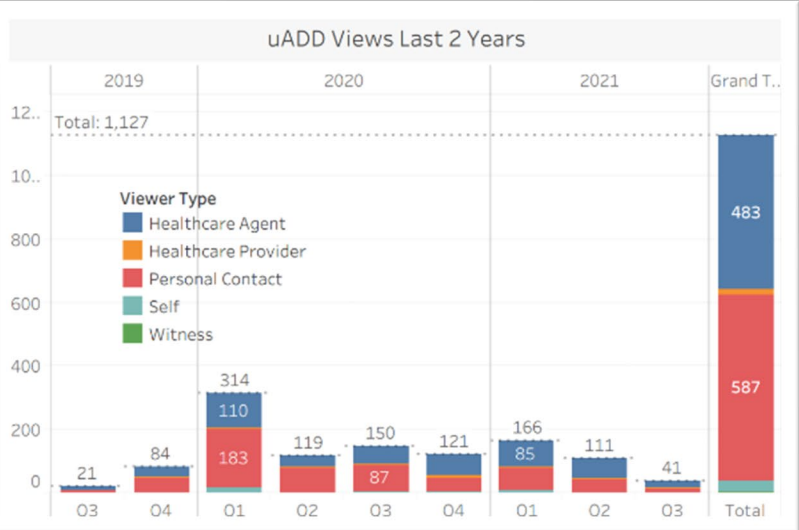
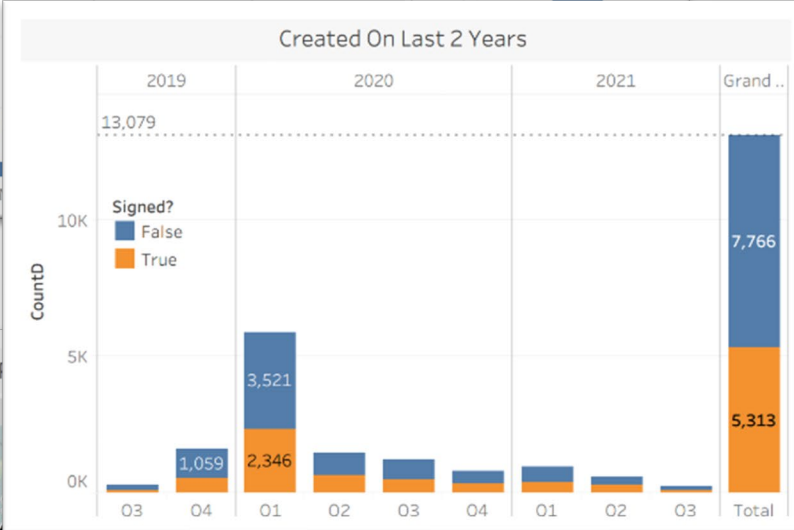
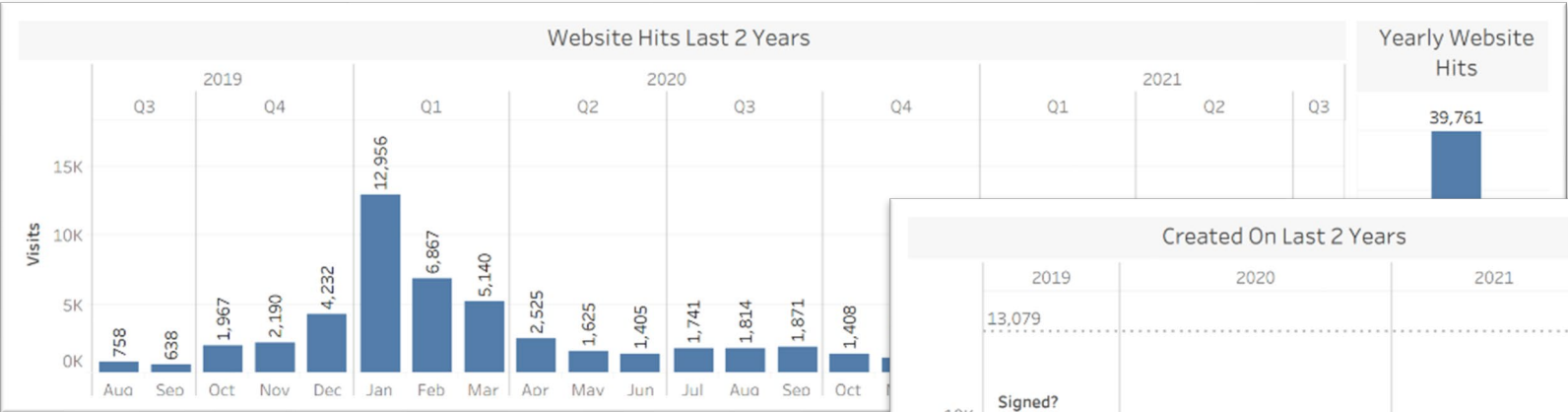
A close-up photograph of a person's hands holding a silver tablet. The person is also holding a black pen in their left hand, pointing it towards the tablet. The background is blurred, showing what appears to be an office setting with a laptop and some papers. A semi-transparent blue banner is overlaid across the bottom half of the image, containing white text.

# MyDirectives Reports & Analytics

*My*Directives®

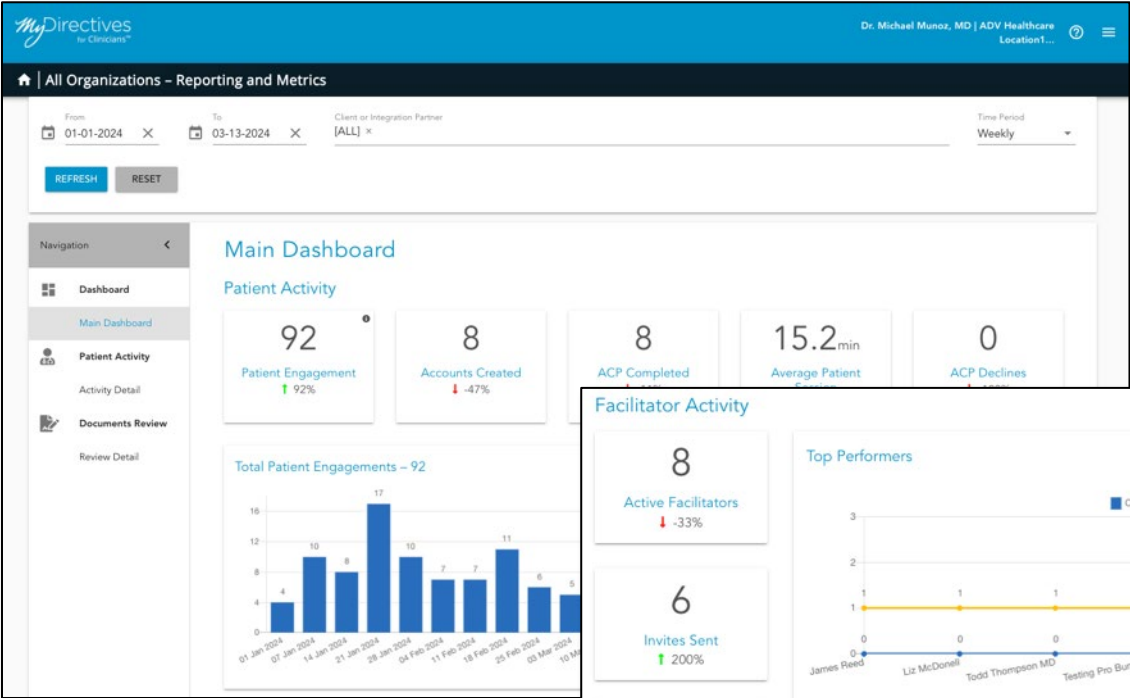
# Activity Reporting

## MyDirectives



# Performance Metrics

## MyDirectives for Clinicians

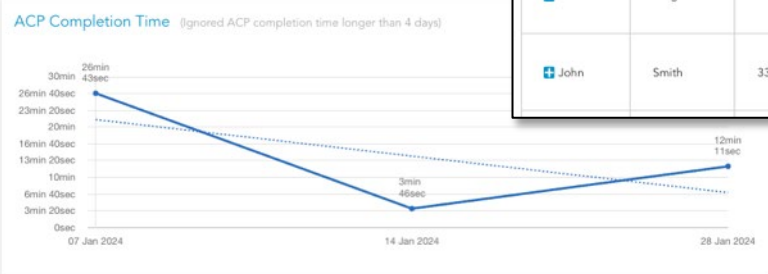
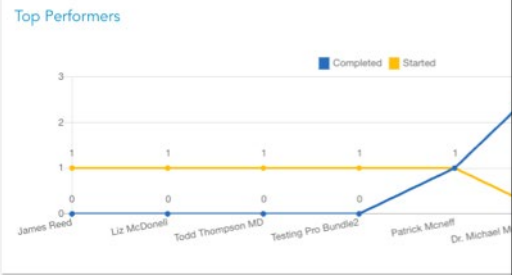


### Activity Detail

Search by patient first/last name, phone number, etc.

48	1	51	0	0
Total Facilitated Sessions	New ACP Accounts Created	Incomplete ACP	Completed ACP Documents	ACP Declines

First Name	Last Name	Age	Activity Date	Total Minutes Spent	Activity Type	ACP Document Status	ACP Document Type	Facilitator/Location/Client
Henry	Jenkins	56	03/13/2024 1:44 PM 03/13/2024 1:46 PM	3	HCA Invite Sent ACP Re-Signed ACP Updated Account Upgraded ACP Updated	Complete 03/13/2024	ACP & Upload	Dr. Michael Munoz MD Location1 ADV Healthcare
			03/06/2024 1:39 PM 03/06/2024 1:39 PM	1				Dr. Michael Munoz MD Location1 ADV Healthcare
			02/12/2024 10:41 AM 02/12/2024 10:43 AM	2	ACP/Doc Viewed			Dr. Michael Munoz MD Location1 ADV Healthcare
Sally	Russell	76	03/13/2024 1:21 PM 03/13/2024 1:25 PM	5		Complete 03/13/2024	ACP	AD Vault Training Location 2 ADV Healthcare
Jennifer	Wright	60	03/13/2024 9:27 AM 03/13/2024 9:37 AM	11	ACP/Doc Viewed	Complete 03/12/2024	ACP	Dr. Michael Munoz MD Location1 ADV Healthcare
John	Smith	33	03/12/2024 2:40 PM 03/12/2024 2:41 PM	1		Complete 03/11/2024	ACP & Upload	AD Vault Training Location 2 ADV Healthcare





A photograph of an elderly couple embracing outdoors. The man, on the left, is Black with a white beard and glasses, wearing a grey sweater. The woman, on the right, is white with short grey hair, wearing a dark blue top. They are both smiling warmly. The background is a soft-focus outdoor scene with greenery and a body of water.

# A Statewide Solution for Delaware

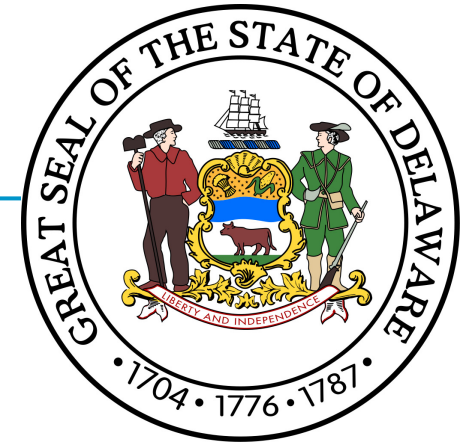
Projected Costs

*My*Directives®



# Understanding of Delaware Goals

---



- Centralized, single source and secure repository for DMOST (and updated form) and other advance directive forms.
- Accessibility for all providers including EMS.
- Facilitated tools for DMOST and Advance Care Planning data capture and review- integrated into EHR workflows for ease.
- Options for people to independently create their own ACP.
- Avoidance of inappropriate interventions which compromise patient autonomy and increase medical resource expenditures.
- Address & align with CMS' quality improvement initiatives:
  - Four Ms (What Matters Most)
  - 12<sup>th</sup> scope of work (improved quality of care transitions to reduce unnecessary hospital admissions, readmissions, and ED visits).

# Funding Options

---



- Make accessible / affordable for all organizations including hospice & palliative care.
- Explore opportunity to split costs between Health Plans and Providers based on plan membership / hospital bed size.
- Possible requirements for participation by Medicaid MCOs.
- Grants
- Get started to build momentum!



## For more information...

**Scott Brown** | President and CEO

✉ [sbrown@mydirectives.com](mailto:sbrown@mydirectives.com)

☎ (469) 238-2858 ext. 110

**Jessica Zan, RN** | VP, Clinical Implementations

✉ [jzan@mydirectives.com](mailto:jzan@mydirectives.com)

☎ 405-401-3814

**Mike Munoz** | Chief Product Officer

✉ [mmunoz@mydirectives.com](mailto:mmunoz@mydirectives.com)

☎ 469-238-2858



**Thank you!**