

Additional
Hospital Beds and
Renovations
at Bayhealth
Hospital, Kent
Campus

Delaware Health Resources Board



Overview - Construction



- Construct 6 additional floors on the existing 4-story Pavilion building to create:
 - Build-out two floors: 32-bed patient units (64 new patient rooms)
 - Four shell floors for future build-out
 - Transition existing semi-private rooms to all private rooms
 - Create area on landlocked campus for expansion in distant future
- Expand ICU by 6 beds
- Renovation of existing Emergency Department
 - Add 10 low acuity bays, expand Behavioral Health suite, and expand Waiting Room

Overview - Construction



- Construction of 2-story addition on top of the existing Emergency Department ("ED")
 - Relocated and expanded Lab and Pharmacy Departments
- Expanded Kitchen and Cafeteria

Overview - Clinical Care



- Provide additional patient beds to reduce backup in the ED
 - Improved quality of care
 - Decreased risk of infection
 - Improved patient satisfaction
- Improved patient flow and number of treatment bays in the ED
- Improved care spaces for Behavioral Health patients
- Expanded Pharmacy and Lab (Lab is currently in the oldest portion of the hospital)
- Expanded Kitchen and Cafeteria (no updates in 39 years)

Proposed Project

Phase 1

- Add 6 floors to Pavilion (64 private rooms fit-out)
- Expand existing ICU (6 private rooms)
- Renovate & add 2 floors over the ED
- Relocate and expand Lab
- Relocate and expand Pharmacy
- Relocate and expand Kitchen
- Expand Cafeteria

Phase 1b (future)

Fit-out remaining 4 inpatient floors

Phase 2 (future)

- New Parking Garage
- New 12-room Surgical Suite
- New 5-room Interventional Suite
- Future Endoscopy Suite shell space
- New Diagnostic Platform
- New Sterile Processing



Future Bed Calculation – Phase 1

Bed Type/Unit Beds	Current Beds	Beds Proposed to Be Added	Beds Proposed to be Removed	Future Beds if COPR Approved
Med-Surg/IMC*	211	64 (private)	(10) (semi-private)	265
ICU	29	6	0	35
Peds	6	0	0	6
ОВ	20	0	0	20
Total	266	70	(10)	326

^{*} Intermediate Care



Current View - Bayhealth Hospital, Kent Campus

Corner of State & South Streets



Rendering - Bayhealth Hospital, Kent Campus

Corner of State & South Streets



Current View - Bayhealth Hospital, Kent Campus

Corner of Governor's and South

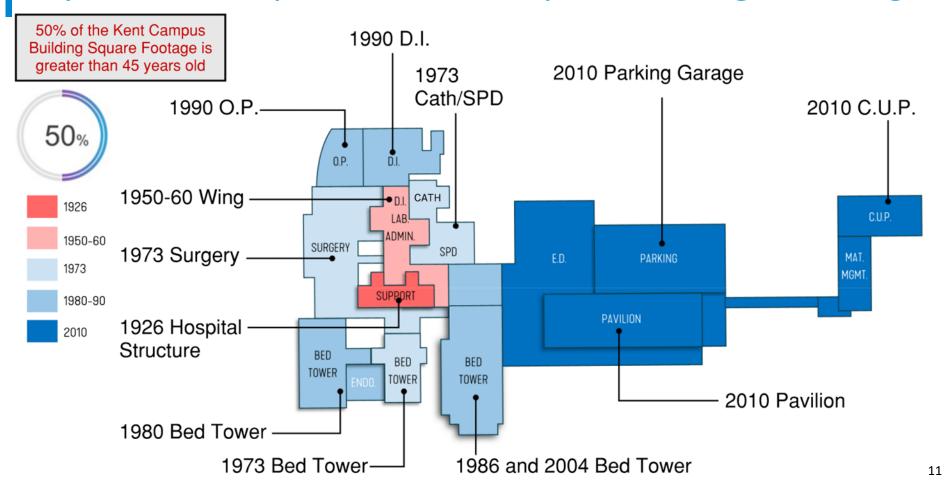


Rendering- Bayhealth Hospital, Kent Campus

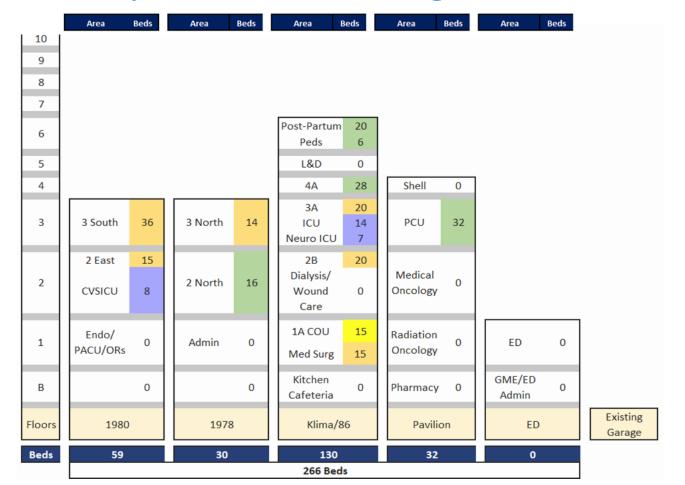
Corner of Governor's and South



Bayhealth Hospital, Kent Campus Existing Buildings



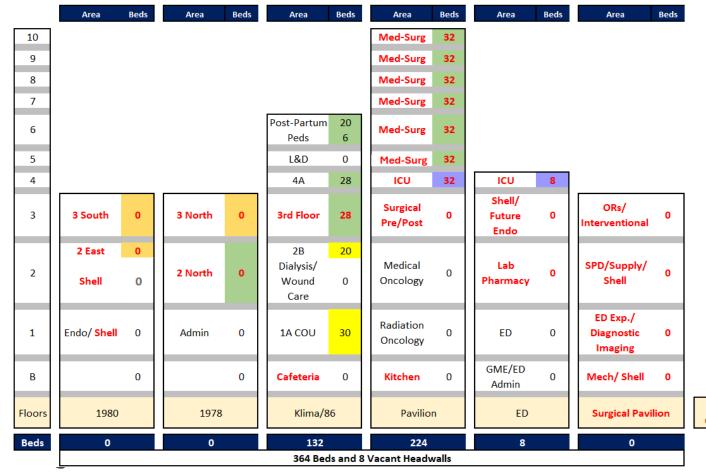
BHKC Expansion – Existing Beds



Bed Type	Beds	2032 Goal
beu Type	Deus	ZUJZ UUAI
ICU	29	40
Acute Private	102	274
Acute Semi	120	0
COU Semi	15	46
Total	266	360



BHKC Expansion – Full Build with Decant Scenario

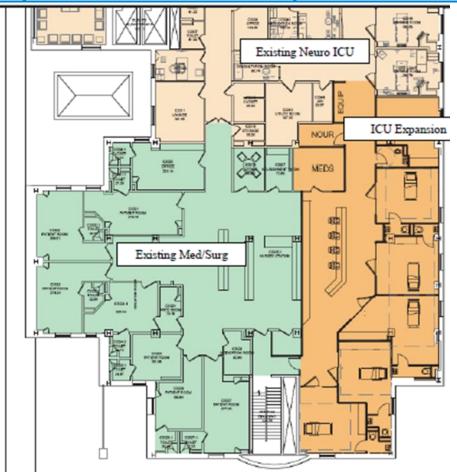


Bed Type	Beds	2032 Goal	
ICU	40	40	
Acute Private	274	274	
Acute Semi	0	0	
COU Semi	50	46	
Total	364	360	

- Added 6 bed floors to Pavilion
- · Added 2 stories to ED
- · Added Surgical Platform
- · ICU moved to new build
- 3rd Floor 1986/Klima renovated
- 1980 and 1978 units vacated
- Bed Type and Totals change

New 500 Car Garage Observation "option" shown 2B/1A

Bayhealth Hospital, Kent Campus ICU Expansion





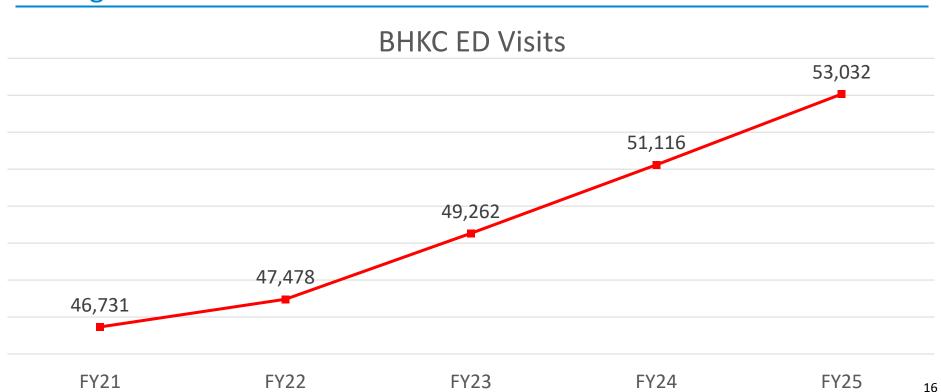
Bayhealth Hospital, Kent Campus ED Renovation





Statutory Criteria Review: SC 1 Relationship of the Proposed Project to the F





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Relationship of the Proposed Project to the Health Resources Management Plan

BHKC Average Length of Stay



Relationship of the Proposed Project to the Health Resources Management Plan

- Improved access
 - Kent ED patients holding for inpatient bed: January March 2025

Month	Average # of Holds	Day with Highest # of Holds	Day with Lowest # of Holds
January	17	38	3
February	26	39	13
March	20	31	12

Note: Patient hold counts taken at approximately 6 am each day



- Improved access (continued)
 - Reduction in staff tending to ED patients
 - Managing inpatients
 - Patients in the waiting room waiting to access the ED
 - Project benefits:
 - More inpatient beds to get patients out of the ED
 - More ED bays to get patients through the ED



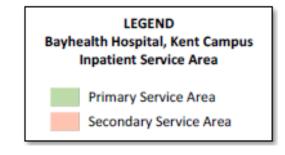


- Improved quality of care
 - Patients have ready access to bed in the appropriate setting
 - More private rooms:
 - Lower risk of contracting disease
 - More privacy
 - Improved communication with clinicians
 - Improved patient satisfaction
- Cost of care impact
 - None: Prices and contracted rates will not change

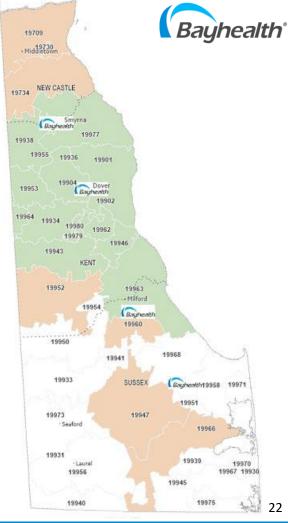
- Continuity of care / care coordination
 - Participation in Accountable Care Organization
 - Introducing chronic care managers in Bayhealth practices
 - Dedicated diabetes and congestive heart failure clinics
 - Epic Electronic Health Record
- Participation in DHIN
- Bayhealth provided over \$92 million in free care in FY 24



Need of the Population for the Proposed Project



Service Area Population				
			Population	
	CY 2024	CY 2029	Inc./(Dec.) 2024-2029	% Growth 2024-2029
Service Area Population: Total	346,642	369,966	23,324	6.7%
Service Area Population: 65+	69,468	<u>81,705</u>	12,237	<u>17.6%</u>
Source: Stratasan, ESRI Demographics, July 2024.				



Need of the Population for the Proposed Project

Med/Surg Utilization

	FY 2021	FY 2022	FY 2023	FY 2024
Med/Surg Patient Days1	69,517	76,601	72,426	71,768
Med/Surg Occupancy Rate ¹	90.3%	99.2%	94.0%	93.2%
Current Med/Surg/IMC/PCU Beds	211	211	211	211
Med/Surg Bed Demand at Benchmark*	238	262	248	246
Med/Surg Bed Deficit	(27)	(51)	(37)	(35)
Source: Bayhealth Kent internal data ¹Patient days include observation da				

^{*}Benchmark Target: 80%

ICU Utilization

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·	FY 2021	FY 2022	FY 2023	FY 2024
ICU Patient Days1	9,766	9,796	9,876	9,567
ICU Occupancy Rate ¹	92.3%	92.5%	93.3%	90.4%
Current ICU Beds	29	29	29	29
ICU Bed Demand @ Benchmark*	38	38	39	37
ICU Bed Deficit*	(9)	(9)	(10)	(8)
Source: Bayhealth Kent internal data.				

Source: Bayhealth Kent Internal data.

1Patient days include observation days.



^{*}Benchmark Target: 70% Occupancy Rate

Need of the Population for the Proposed Project

- Projected bed need
 - Bayhealth consultants (Capital Healthcare Planning):
 - 94 additional beds by 2032
 - 11 ICU Beds
 - 83 Med/Surg
 - Health Resources Management Plan:
 - 92 additional beds by 2035
 - 11 ICU Beds
 - 81 Med/Surg



Need of the Population for the Proposed Project

- Other factors
 - Capacity to handle unforeseen surge in patients (i.e., COVID)
 - Private rooms to improve care quality and patient satisfaction
 - Ability to transfer rooms from legacy buildings to create space for future expansion, if needed.
 - Legacy buildings have aging infrastructure and cannot meet current building codes



Availability of Less Costly / More Effective Alternatives

- Option 1: Full replacement hospital at new site
 - o Pros:
 - Addresses all concerns in one package
 - Cons:
 - Would take much longer to implement
 - Significantly more expensive than the proposed plan
 - No existing plan for a vacated hospital



Availability of Less Costly / More Effective Alternatives

- Option 2: Implement all phases of master plan at once
 - o Pros:
 - Addresses all concerns in one package
 - Uses existing assets
 - o Cons:
 - Significant increase in capital costs would create financial instability



Availability of Less Costly / More Effective Alternatives

- Option 3: Proposed approach
 - o Pros
 - Addresses critical needs
 - Establishes the foundation for future phases
 - Preserves capital for any unplanned impacts
 - Cons
 - Longer timeframe to implement than the other two approaches



The Proposed Project Should Not Have an Adverse Impact on Other Health Care Providers

- The Project serves to better accommodate patients already being served by Bayhealth
- Bayhealth will continue to collaborate with other hospitals
- Patients will continue to be transferred to appropriate facilities for services unavailable at Bayhealth



Immediate and Long-Term Viability of Proposed Project

- Capital Costs: \$236 Million
- Debt was issued in 2021 when rates were significantly lower
- Bayhealth bonds are rated AA-
 - Strong financial position
- Project is financially feasible
- Bayhealth will continue efforts to retain and recruit staff to meet the growing patient demand



Effect of Project on Costs and Charges

- Bayhealth will not increase charges to offset construction costs or increased operating expenses
- Quality and efficiency should improve
 - Infections/complications and related costs should be reduced



Effect on Quality of Health Care

- Improved quality of care in ED:
 - Increased Med/Surg and ICU bed capacity will improve ED throughput and facilitate more efficient care delivery.
 - 10 additional "fast track" ED bays to help expedite low acuity patients.
 - The psych holding rooms will be transformed to be far more accommodating to patients.
 - The lab and pharmacy will be located one floor above the ED, minimizing logistical delays in getting test samples and providing drugs to patients.



Effect on Quality of Health Care

- Improved quality of care for ICU and Medical/Surgical patients:
 - Increased ICU and Med/Surg bed capacity will allow patients faster access to inpatient units
 - Patients will be cared for by inpatient staff with the skill set to manage inpatients



Effect on Quality of Health Care

- Improved quality of care for ICU and Medical/Surgical patients:
 - Patients will be treated faster, reducing the length of stay and improving the quality of care
 - All rooms will be private
 - Improved infection control
 - Improved patient satisfaction
 - Improved privacy
 - More room for staff to work
 - New modern air handling capabilities will assure that fresh air flows in while contaminated air flows to the outside.



Timeline

Milestone	Completion Date
ED Renovation	2026
ED Overbuild (Lab and Pharmacy)	2027
Main Entrance Renovation	2028
Kitchen / Cafeteria Expansion	2029
Pavillion Patient Tower (64 beds)	2029
ICU Expansion	2030



Thank You